Talbot

RESOURCES FOR DEVELOPMENT

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DIRECTORY OF AID INDEFINITE QUANTITY CONTRACTS (IQCs)

October 1980

U.S. Agency for International Development (AID)

DIRECTORY OF AID INDEFINITE QUANTITY CONTRACTS (IQCs)

U.S. Agency for International Development
Bureau for Development Support
Office of Development Information and Utilization

For use by AID personnel.

OCTOBER 1980

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I - PREFACE

This Directory of AID Indefinite Quantity Contracts (IQCs) held by the U.S. Agency for International Development (AID) was prepared by the Development Support Bureau, Office of Development Information and Utilization (DS/DIU) in cooperation with the Bureau for Program and Management Services, Office of Contract Management (SER/CM) and other AID offices.

The Indefinite Quantity Contract is a special method by which preliminary agreement can be reached on general work descriptions and company qualifications saving the time and individual negotiation necessary to contract for specific work required. The resulting IQC specifies the services which can be performed using a "work order" arrangement. These provide for short-term technical services, normally 120 days or less. IQC contracts are usually for a two-year period which may be renewed or extended by SER/CM action. Several companies may receive individual contracts using the same services description, thus providing a range of selection to the requesting office. Response time using this type of contract can be very short, even a matter of days; however the major saving is in simplification of the contracting procedure for small work order requirements which fit within the services descriptions. Work orders under these IQCs are available only to AID bureaus or missions.

Some of the architect and engineer services described in this directory utilize a "requirements" contract. These are similar to the description above except that each type of service is assigned to only one company.

Contractors shown under a given specialty are, in most cases, currently involved with AID in that particular technical specialty. A few contractors are involved in more than one specialty. Users should not hesitate to inquire about a given IQC service even if the ending date of duration is near or expired. SER/CM frequently extends or issues new contracts for the same services and contractors.

This directory contains brief descriptions of the services authorized and of those contractor companies active at this time. It also provides a separate name listing of the contractors by their individual specialties and cross reference index by name alphabetically.

Procedures for obtaining IQC services.

Contact your bureau backstop officer or the IQC coordinating officer of the relevant technical office (listed on Page 6) requesting the services required. The details for documenting this procedure are covered on pages 164 through 176.

Additional copies of this directory may be obtained from the following address:

Office of Development Information
and Utilization (DS/DIU)
Room 509, SA-14
Agency for International Development
Washington, D.C. 20523

II - ACRONYMS

ADP	Automated Data Processing
AGIS	Auditor General Information System
AGR	Office of Agriculture, DSB, AID/W
AICS	Activity Identification and Classification System
AID	U.S. Agency for International Development (worldwide)
AID/W	U.S. Agency for International Development, Washington, D.C.
ARDA	AID Research and Development Abstracts
ASAP	Automated Systems for Agency-wide Processing
BORS	Budget On-line Reporting System
COORS	Contract On-line Reporting System
DAI	Development Associates, Inc. or Development Alternatives, Inc.
DDR	Directory of Development Resources (Publication of DSB/DIU)
DIU	Office of Development Information and Utilization, DSB, AID/W
DIS	Development Information System, DSB/DIU, AID/W
DOT	U.S. Department of Transportation
DSB	Bureau for Development Support (formerly Technical Assistance Bureau)
EDU	Office of Education, DSB, AID/W
EMS	Executive Management Services, Inc.
ENG	Office of Engineering, DSB, AID/W
EPA	U.S. Environmental Protection Agency

EY	Office of Energy, DSB, AID/W
FAO	Food and Agriculture Organization of the United Nations
FFP	U.S. Food for Peace Program, AID or Firm Fixed Price
FM/ASD	Office of Financial Management, Accounting Systems Division, AID/W
FPDS	Federal Procurement Data System
GAO	U.S. General Accounting Office
HEA	Office of Health, DSB, AID/W
IQC	Indefinite Quantity Contract
IMCS	Internal Management Control System
LDCs	Lesser Developed Countries
MCH/FP	Maternal Child Health and Family Planning
MIS	Management Information System
MVIS	Motor Vehicle Information System
OFDA	Office of U.S. Foreign Disaster Assistance, Bureau for Private and Development Cooperation
OJT	On-the-job Training
OMB	U.S. Office of Management and Budget
PASA	Participating Agency Services Agreement
PBAR	Planning Budget and Accounting Reporting System
PBDS	Program Budget Data System
PCI	Pacific Consultants, Inc. or Practical Concepts, Inc.
PIAS	Office of Program Information and Analysis Services, PPC, AID/W

PL-480	U.S. Public Law #480, Congressional Food Assistance Guidance
PM/TD	Office of Personnel Management/Training and Development Division
POVs	Privately Owned Vehicles
PPC	Bureau for Program and Policy Coordination, AID/W
PRP	Project Review Paper
PVOs	Private and Voluntary Organizations
RAMPS	Revised Automated Manpower and Personnel System
R & D	Research and Development
RD	Rural Development
RDA	Resources Development Associates
SBA	U.S. Small Business Administration
SDP	Sahel Development Program
SER/CM	Bureau for Program and Management Services, Office of Contract Management, AID/W
SER/COM	Bureau for Program and Management Services, Office of Commodity Management
SER/MP	Bureau for Program and Management Services, Office of Management Planning
TOC	Technicians on Call (Publication of DSB/DIU)
UHF-VHF	Ultra High Frequency-Very High Frequency
UNCSTD	United Nations Conference on Science and Technology for Development
VISTA	Volunteers in Service to America
WID	Women in Development Program

III - AID IQC CONTACT OFFICERS

	PHONE
ACCOUNTING AND FINANCIAL MANAGEMENT FM/ASD : Andrew Akers	632-0162
AGRICULTURE DS/AGR : Kenneth McDermott	235-8974
ARCHITECTURE AND ENGINEERING DS/ENGR : Palmer Stearns	235-9829
DATA PROCESSING SER/DM : Jim Jackson	632-9744
DEVELOPMENT ADMINISTRATION DS/RAD : Jeanne North	235-8918
EDUCATION/HUMAN RESOURCES DS/ED : David Sprague	235-9012
ENERGY SYSTEMS DS/EY : Alan Jacobs	235-9090
ENVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT DS/ST : William Roseborough	235-9035
FAMILY PLANNING LOGISTICS DS/POP : R. Don Newman	235-8675
FOREIGN LANGUAGES PM/TD: Marcelle Carlier	235-9094
HEALTH - HANDPUMP TECHNOLOGY DS/HEA : Victor Wehman	235-9686
HEALTH - PLANNING DS/HEA : Irving Taylor	235-9649
HEALTH - POPULATION DS/HEA : Jack Royer	235-9649
HEALTH - RURAL WATER DS/HEA : Victor Wehman	235-9686

		PHONE
HEALTH - TROPICAL DISEASES		
DS/HEA	: Jim Erickson	235-1403
HOUSING POLICY AND GUARANTY		
DS/H	: Warren Frayne	632-0086
LIBRARY AND INFORMATION SCIENCES		
DS/DIU	: Garland Standrod	235-1720
	Lee White	235-9207
MANAGEMENT CONSULTING		
SER/MP	: Joseph Ellis	235-2386
	David Johnson	235-2386
NUTRITION		
DS/N	: Hope Sukin	235-8996
PL-480 FOOD FOR PEACE		
PDC/FFP	: Carolyn Weiskirch	235-9213
PRINTING		
SER/MO/PAV	: G. Grant Braddock	632-8376
	Edward Caplan	632-8632
RURAL DEVELOPMENT		
DS/RAD	: Jeanne North	235-8918
URBAN AND REGIONAL DEVELOPMENT		
DS/UD	: Eric Chetwynd	235-9092

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V - INDIVIDUAL IQC SERVICE SUMMARIES/COMPANY DESCRIPTIONS

ACCOUNTING AND FINANCIAL MANAGEMENT SERVICE

These IQCs provide the services of accounting and management personnel of a highly technical nature to assist in development and implementation of AID financial management programs.

The IQCs are used and coordinated by the Office of Financial Management, Accounting Systems Division (FM/ASD). They are also used by the AID missions overseas for analysis of financial aspects of proposed AID-financed projects to include the management capabilities of the cooperating country entities involved, to prepare cash flow projections, projected income statements of host country institutions and assess the profit and cash projections of participants.

Contractors will design, test, evaluate and install or document new or modified financial management systems in accordance with rules and regulations of the Department of Treasury, Office of Management and Budget, GAO and the Comptroller General. They will perform studies of specific financial management problems and recommend solutions as well as design and conduct training courses in financial management. This training includes AID/W and at selected overseas locations on the subject of AID's new General Accounting System, Project Accounting and Reporting, various aspects of AID related financial management, accounting systems techniques and use and application of accounting systems. They will design and write training materials and practical training exercises. Technical financial accounting and analysis expertise in rural cooperatives, development banks, health delivery systems, housing banks and cooperatives and other development project areas will be provided.

Contractors have available the following types of employees:

managers/project managers
senior accountants
systems accountants
junior accountants
instructors
systems analysts
financial analysts

These employees are normally experienced professionals who have worked with international organizations or U.S. Government foreign affairs agencies.

ACCOUNTING AND FINANCIAL MANAGEMENT (See page 15)

IQC CONTRACTOR		CONTRACT NO
Arthur Young and Co.		AID/otr-C-1772
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
Andrew Akers FM/ASD (202) 632-0162	Mike Power (202) 828-7000	Partnership

DURATION

From August 30, 1979 through August 29, 1981

AID EXPERIENCE

Arthur Young & Co. is one of the largest public accounting firms that provide financial management consulting services. The firm has had a previous Indefinite Quantity Contract with AID under which financial management services were provided to the Office of Financial Management. Previous services within AID/W Office of Financial Management have entailed the review and analysis of the agency's system of accounting under the Federal Reserve Letter of Credit, development and presentation of project officers financial training, and documentation of a timekeepers manual. The firm is currently a subcontractor for the design, development, and implementation of the new AID/W Financial Accounting and Control System. In addition, Arthur Young is providing accounting support to FM for the maintenance and implementation of the Nigerian Manpower Project Accounting System.

Beginning in 1975 Arthur Young and Co. conducted a review and evaluation of AID's worldwide participant training program. In Vietnam they provided logistic technical support (warehousing and distribution). Other projects over the past seven years include accounting concept design, accounting systems support (Nigeria), design of allotment procedures, time and attendance training, etc.

ACCOUNTING AND FINANCIAL MANAGEMENT (See page 15)

IQC CONTRACTOR

Birch and Davis Associates, Inc.

CONTRACT NO.

AID/otr-C-1750

AID CONTACT

Andrew Akers
FM/ASD
(202) 632-0162

IQC CONTACT

Herbert Birch
(301) 589-6760

TYPE OF ORGANIZATION

Small Business Administration 8(a) Selection - Small Corporation - Minority

DURATION

July 1, 1979 through June 30, 1981

AID EXPERIENCE

Birch & Davis, Inc. is a minority firm that was incorporated in 1976 for providing accounting and financial management services to the federal and state sector. The firm's employees have had experience in the design, installation, evaluation and testing of federal government automated accounting systems. The firm has also had extensive involvement with developing and conducting various types of federal government financial management training programs. Prior agency IQC work has been performed outside of the Office of Financial Management and has been related to the Agency's Activity Identification and Classification System (AICS) and general management consulting and evaluation services including design analysis and data entry for PPC computer systems, information as a tool in development (DS/DIU), managerial appraisal of AID Africa Bureau and AID public information requests study.

ACCOUNTING AND FINANCIAL MANAGEMENT (See page 15)

IQC CONTRACTOR		CONTRACT NO.
Coopers & Lybrand		AID/otr-C-1773
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
Andrew Akers FM/ASD (202) 632-0162	Howard Paul (202) 223-1700	Partnership

DURATION

September 18, 1979 through September 17, 1981

AID EXPERIENCE

Coopers & Lybrand is a large public accounting firm that provides financial management consulting services both domestic and worldwide. The firm was selected under the first series of FM IQCs in 1976. Over the past four years, Coopers & Lybrand received 20 work orders that involved the study and evaluation of various aspects of the AID/W acounting and management system. Through these work orders, the firm has been broadly exposed to the AID/W internal accounting and reporting system and has a solid record of performance.

ACCOUNTING AND FINANCIAL MANAGEMENT (See page 15)

IQC CONTRACTOR	CONTRACT NO.
Executive Management Services, Inc.	AID/otr-C-1771

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Andrew Akers FM/ASD (202) 632-0162	Joe Jauchem (703) 525-8035	Small Corporation

DURATION

From August 29, 1979 through August 28, 1981

AID EXPERIENCE

Executive Management Services, Inc. is a small business management consulting firm that is staffed by former executives of the federal, state and local governments. The firm has previously provided financial management services to the AID/W Office of Financial Management under an IQC. Previous services have entailed assisting the agency in gaining approval from the Comptroller General on various facets of the AID/W accounting system, documenting newly developed accounting procedures by preparing accounting and financial manuals, and developing training courses designed to improve the performance of local national financial personnel. A number of the firm's personnel have a good understanding of the AID accounting system at both the AID/W and the mission level.

ACCOUNTING AND FINANCIAL MANAGEMENT (See page 15)

IQC CONTRACTOR

Peat, Marwick, Mitchell & Co.

CONTRACT NO.

AID/otr-C-1774

AID CONTACT

Andrew Akers
FM/ASD
(202) 632-0162

IQC CONTACT

John Wallman
(202) 223-9525

TYPE OF ORGANIZATION

Partnership

DURATION

September 10, 1979 through September 9, 1981

AID EXPERIENCE

Peat, Marwick, Mitchell & Co. is a large public accounting firm that provides financial management consulting services both domestically and worldwide. The firm has provided financial management consulting services to the AID/W Office of Financial Management on a variety of tasks. Previous services within AID/W Office of Financial Management have entailed the development of an AID/W Internal Procedures Manual and a USAID Mission Controller Guidebook, diagnostic evaluation and documentation of the American Payroll System, and the development of guidelines and instructions for financial reporting by private volunteer organizations.

Peat, Marwick's four years of service to AID has also included analysis and study of AID Housing Guaranty Programs, and documentation and formulation of policies and procedures of the Institute for Scientific and Technological Cooperation.

AGRICULTURE SERVICE

Agriculture IQCs provide short-term advisory services in planning, designing and evaluating agriculture programs and projects. This includes country, sectoral and broad program analyses together with assessment of economic, social and other relevant factors. Studies may be accomplished related to the identification, preparation, design and evaluation of specific agriculture programs and projects. Other services which may be performed include the development of agriculture design and evaluation methodologies, agency and participating agency procedures and the teaching of those concepts and procedures.

The major sectors of agriculture assistance include the following: agricultural economics/sector planning, crop production (small farm orientation), soil management/land use, water management and irrigation, fisheries/aquaculture, livestock, agribusiness, development of institutional services and appropriate technology.

The following categories of specialists represent the skills required under these IQCs, however, some contractors do not have technicians skilled in all of these categories: agricultural economics (macro-policy, production, farm management, marketing), agricultural engineering (irrigation, drainage, storage, machinery and appropriate technology, energy), agronomy (plant breeding, crop production, fiber crops, seed technology, soil fertility and management, soil survey-inventory-evaluation, dry land agriculture), animal science (nutrition, breeding, management), aquaculture (fresh and salt water), entomology, fisheries (resource inventory, technology, production economics), food technology (processing, loss prevention), forestry, horticulture (fruits, vegetables), hydrology (watershed management), institutional development (organization, research and development, extension, education, credit, market systems, farm supply), agribusiness management, plant pathology and veterinary science.

AGRICULTURE (See page 21)

IQC CONTRACTOR

A. L. Nellum and Associates, Inc.

CONTRACT NO

AID/SOD/PDC-C-0230

AID CONTACT

Kenneth McDermott
DS/AGR
(703) 235-8974

IQC CONTACT

Albert L. Nellum
(202) 862-9300

TYPE OF ORGANIZATION

Small Corporation - Minority

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

Nellum and Associates has been recently providing design and evaluation services for USAID/Tanzania with a livestock marketing development project.

COMMENT

The company was formed in 1964 and the primary focus has been education, economic and human services consulting (housing development and rehabilitation assistance, revitalization efforts, employment and training programs, etc.).

Nellum offers a limited agriculture development staff covering the fields of agricultural economics, agronomy, animal science, forestry, food technology, horticulture, institutional development, agribusiness, plant pathology, soils, meteorology, hydrology and project management. They do not list specialists in agricultural engineering, fisheries, aquaculture or entomology.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Chemonics Industries

CONTRACT NO.

AID/SOD/PDC-C-0220

AID CONTACT

Kenneth McDermott
DS/AGR
(703) 235-8974

IQC CONTACT

Candace C. Conrad
(202) 466-5340

TYPE OF ORGANIZATION

Large Business

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

Chemonics is currently working in Ecuador under this contract on environmental problems including environmental management, planning and technology.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Clapp and Mayne, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0226

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-1874	Edibaldo Silva Lopez (809) 723-9797	Small Corporation

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

Clapp and Mayne have a 15-year history of AID contract work involving small farmer development - credit expansion (Ghana), civil sanitary and ocean engineering (Tunisia), financial planning/administration (Dominican Republic, Panama, Bolivia, Paraguay, Philippines, Argentina, West Indies), evaluation of PL 480 Programs (Honduras), low income housing (Liberia, Honduras), northeast sugar agro-industry (Brazil), urban and regional development (Honduras). This contractor also provides services to AID under a separate IQC in housing policy and guaranty (see page 113).

AGRICULTURE (See page 21)

IQC CONTRACTOR

Consortium for International Development

CONTRACT NO.

AID/SOD/PDC-C-0217

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	L. D. White (801) 752-4100 (801) 753-2801	Nonprofit

DURATION

May 30, 1979 through May 29, 1981

AID EXPERIENCE

This contractor has had numerous AID assignments over the past six years and has been recently working on range management improvement (Morocco). development study (Colombia), water resources development (Lesotho) and program development (Sri Lanka) under this contract. Other CID projects are IQCs and grants for feasibility studies (Egypt), water resources (Cape Verde), livestock development (Upper Volta), grain storage (Senegal), agriculture department development (Niger), agricultural sector improvement (Yemen), water use and management (Egypt), water management synthesis (U.S.), agronomic research planning-management (Senegal) and range management (Chad, Senegal).

AGRICULTURE (See page 21)

IQC CONTRACTOR

Development Alternatives, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0227

AID CONTACT

Kenneth McDermott
DS/AGR
(703) 235-9874

IQC CONTACT

Virginia L. Anderson
(202) 833-8140

TYPE OF ORGANIZATION

Small Corporation

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

Distinguishing characteristics of DAI's seven-year development history include: (1) evolvement of a development strategy with an operational approach which focuses on local participation, institutions, incentives, and information flow. This is exemplified by their "Strategies for Small Farmer Development" which involves quantitative analysis of determinants of project success and qualitative case studies; (2) history of predominant use of full-time staff for consultative work whose employment status reflects a concern with continuity and growth of corporate learning. (As of mid-1979, DAI had sixteen full-time staff members and a consultative group of twelve.); (3) history of use of teams of which one member is an anthropologist. DAI also provides services to AID under a separate IQC in rural development (see page 151).

AGRICULTURE (See page 21)

IQC CONTRACTOR

Development & Resources Corporation

CONTRACT NO

AID/SOD/PDC-C-0221

AID CONTACT

Kenneth McDermott
DS/AGR
(703) 235-8974

IQC CONTACT

John J. Silveira
(916) 444-6540

TYPE OF ORGANIZATION

Large Corporation

DURATION

May 24, 1979 through May 23, 1981

AID EXPERIENCE

There have been no work orders under this IQC.

DRC previously had an AID contract for training management and improvement in Nepal from 1970 to 1974.

COMMENT

This contractor has a comparatively small number of full-time employees but other categories of agriculture specialists and engineers may be obtainable as consultants or intermittent employees.

The full-time staff include agricultural economists (macro-policy, production economics, farm management, marketing) and agricultural engineers (on-farm-irrigation, irrigation systems, drainage, storage machinery/appropriate technology and energy) plus watershed management hydrologists, institutional specialists, land and water use specialists, project managers and groundwater specialists.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Devres Inc.

CONTRACT NO.

AID/SOD/PDC-C-0223

AID CONTACT

Kenneth McDermott
DS/AGR
(703) 235-8974

IQC CONTACT

Dennis H. Wood
(202) 797-9610

TYPE OF ORGANIZATION

Small Corporation

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

The majority of some 20 international and development projects undertaken by two affiliates (Devres Inc. and Development Resources) are in (a) production agriculture, (b) rural development, and (c) development policy -- an approximately even number of each. Devres also provides AID design and evaluation services in rural development (see page 152).

COMMENT

Devres was started two years ago as an affiliate of nonprofit Development Resources by its seven senior associates, most of whom had worked for Arthur D. Little.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Dimpex Associates

CONTRACT NO.

AID/SOD/PDC-C-0228

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	L. R. Hazelwood (202) 785-0826	Small Business - Minority

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

For over eleven years this consulting firm has provided services focused on management, economics, research, education and training. Until recently, this service was offered in a number of domestic sectors and in connection with investment and industrial development in LDCs. Their small staff of capable multi-sectoral specialists has managed over a dozen task orders in agriculture and other fields. Dimpex also provides services to AID under a separate IQC in rural development (see page 153).

COMMENT

The firm offers seventy-nine resumes which cover the following specialties: agricultural economics, sector planning, crop production, soil management and land use, water resources and soil management, fisheries, livestock, agribusiness, development of institutional services and appropriate technology.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Engineering Consultants

CONTRACT NO.

AID/SOD/PDC-C-0215

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	William C. Wanger (303) 773-3788	Large Corporation

DURATION

May 23, 1979 through May 23, 1981

AID EXPERIENCE

There have been no work orders issued.

A previous AID contract (1974) was for technical evaluation, appraisal and feasibility study for three irrigation sub-projects (Indonesia).

COMMENT

Engineering Consultants provide services limited to agricultural engineering, economics, agronomy and hydrology. Their employees are agricultural economist (macro-policy, production economics and farm management), agricultural engineer (on farm irrigation, irrigation systems and drainage), agronomist (crop production, soil fertility, range, soil survey, inventory, evaluation and dry land agriculture) and hydrologist (watershed management).

AGRICULTURE (See page 21)

IQC CONTRACTOR

Experience, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0219

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	Carl F. Van Haeften (202) 659-3864	Large Corporation

DURATION

August 2, 1979 through August 1, 1981

AID EXPERIENCE

Experience, Inc. is an eighteen year old company whose business is 70 percent foreign and 70 percent in the public sector. It is a large business whose small Washington-based staff has managed over 90 task orders in agricultural and rural development under the old IQC series.

Current work consists of water resources project (Cape Verde), agriculture/rural development project development and support (Ecuador), agricultural crop diversification (Sao Tome), food and nutrition (Bolivia) and technical support (Bolivia). The company also has active IQCs in rural development (see page 154) and family planning logistical support (see page 90).

COMMENT

The firm has its beginnings and its base in agribusiness and related areas.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Multinational Agribusiness Systems, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0218

AID CONTACT

Kenneth McDermott
DS/AGR
(703) 235-8974

IQC CONTACT

Gaylord Walker
(202) 872-8782

TYPE OF ORGANIZATION

Small Corporation

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

MASI provides design and evaluation services in rural development to AID (see page 156) and in development administration (see page 60). Current work under this IQC is North Cameroon seed multiplication, fertilizer review technical and feasibility studies (Egypt), agricultural sector support (Portugal) and small farmer improvement (Haiti). MASI was founded in 1970 for joint ventures with third world governments and enterprises in construction, investment, and other activities, chiefly agribusiness.

COMMENT

This division of the firm considers its interest and strength, in addition to quick response to request, to be in the analysis of capacity for production, design of production plans and delivery of tangible end products. They have computerized frequent communication with approximately 3,500 specialists who can be rapidly identified and assigned according to specific qualifications.

AGRICULTURE (See page 21)

IQC CONTRACTOR

The Onyx Corporation, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0229

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	Carole Willett (202) 546-2361	Small Corporation - Minority

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

The Company is approximately seven years old but has had no prior AID assignments and as of this writing there are no active work orders under this IQC.

COMMENT

Services available include the fields of agricultural economics, agricultural engineering, agronomy, animal science, aquaculture, entomology, fisheries, forestry, food technology, horticulture, institutional development agribusiness, plant pathology, soils, meteorology, hydrology and project management.

AGRICULTURE (See page 21)

IQC CONTRACTOR	CONTRACT NO.
Pacific Consultants, Inc.	AID/SOD/PDC-C-0224

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	Stephen J. Edelmann (202) 862-9300	Small Corporation - Minority

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

PCI is currently working in Haiti under this IQC (project development and support/integrated resource management). Under a subcontract to AID the Small Business Administration is utilizing PCI to conduct minority business seminars in 6 states to provide conferences on women in development. The company provided research consultants for the planning offices of the Foundation for International Technological Cooperation. They have performed numerous program development and support work orders for AID (especially Africa Bureau) over the past five years in Sudan, Ethiopia, Ghana, Mauritania, Zaire, Lesotho, Botswana, Morocco, Senegal, Tanzania (livestock marketing and development) and Swaziland (primary curriculum development). Some other major projects are Mauritania rural development project, new lands productivity feasibility (Egypt), agricultural systems support (Kenya), Southern Africa development analysis and planning (Namibia, Zambia, Zimbabwe, Mozambique, Malawi, Botswana, Lesotho, Swaziland), Africa strategy for assistance in major disease control and water supply guidelines (West Africa).

AGRICULTURE (See page 21)

IQC CONTRACTOR

Public Administration Service

CONTRACT NO.

AID/SOD/PDC-C-0222

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	Theodore Sitkoff (202) 833-2505	Nonprofit Large Corporation

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

Current activity under this IQC includes technical services planning assistance-Venezuelan Ministry of Development. The Company has done extensive work for AID over the past ten years including agriculture credit appraisals (India), resources development (Indonesia), project paper review and agriculture college feasibility study (Philippines), agriculture credit (Bangladesh), Ministry of Agriculture restructuring (Nicaragua), Akkar Plain feasibility study (Syria), fiscal reform/ministry of finance/restructuring of National Community Development Service (Bolivia), fiscal program/land tenure and taxation (Afghanistan), marketing systems PRP (Honduras), supply management improvement (Kenya, Tanzania), tax administration and reform (Uruguay) and numerous others.

COMMENT

PAS provides a limited agriculture staff for design and evaluation studies. This includes agricultural economists (Macro-policy, farm management, marketing), agricultural engineers (irrigation, irrigation systems), food processing technologist, watershed management hydrologist and institutional development specialists (organizational credit).

AGRICULTURE (See page 21)

IQC CONTRACTOR

Resources Development Associates

CONTRACT NO

AID/SOD/PDC-C-0225

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	Ken B. Craig (415) 961-7477	Small Business Partnership

DURATION

May 23, 1979 through May 22, 1981

AID EXPERIENCE

RDA projects with AID include district soils analysis and fertility specialists (Portugal), feasibility studies for salt water fishing surveillance and monitoring (New Guinea) and small farmer fish production (Cameroon). RDA has provided extensive agriculture development support to the regional bureaus over the past six years including project paper (Sudan), fisheries, (Djibouti), resources mapping (Sri Lanka), remote sensing (Costa Rica), and small farmer credit (Bangladesh). Another major project of RDA was in the field of nutrition - manual guidelines, pre-school nutrition interventions.

COMMENT

This contractor offers a fairly comprehensive agriculture development staff covering the fields of agricultural economics, agricultural engineering, agronomy, animal science, aquaculture, fisheries, forestry, food technology, institutional development, agribusiness, plant pathology, soils, meteorology, hydrology and project management. As of this writing, RDA had no veterinarian, entomologist or horticulturist on its regular staff.

AGRICULTURE (See page 21)

IQC CONTRACTOR

Robert R. Nathan Associates

CONTRACT NO.

AID/SOD/PDC-C-0216

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Kenneth McDermott DS/AGR (703) 235-8974	J. P. Penkusky (202) 833-2200	Large Business

DURATION

June 4, 1979 through June 3, 1981

AID EXPERIENCE

Nathan has been actively working with AID for over 10 years in the agriculture and rural development field. The contractor has activities currently underway in Nepal, Bolivia and Guyana consisting of financial and economic analysis of rural area development projects.

COMMENT

Nathan has ten types of agriculture specialists who perform agriculture design and evaluation services. These are agri-business managers, agricultural economists (macro-policy, production farm management, marketing) and institutional specialists (agriculture research & development, agriculture education, agriculture extension, credit, market systems, farm supply).

ARCHITECTURE AND ENGINEERING SERVICE

This group of contractors provide highly technical services in various architectural and engineering specialties to assist in the development and or implementation of AID and host government construction and engineering plans and projects. The contracts are utilized and coordinated by the Office of Engineering (DS/ENGR) for analysis of architectural and engineering aspects of proposed AID financed projects. This may include project management, project feasibility, environmental impact, preparation of projections, studies, designs, evaluations and assessments. Services will include the following 10 major disciplines:

-- electric utilities (power systems, transmission and distribution, communications, rural electrification, hydroelectric and thermal power, photogrametric service, construction management, economic and environmental aspects
-- water resources (hydrology and ground water exploration, irrigation and hydraulic structures and flood control)
-- earth sciences (foundation engineering, earthquake engineering, engineering geology, geophysical surveying, etc.)
-- railway-port-harbor-waterway and pipeline engineering (bridge and track design and improvement, surveying and mapping, piers, wharves, berthing structures, waterway dredging and widening, navigation and hydrology surveys, pipeline and storage facilities)
-- highway and rural road management, operation, maintenance and administration (organization, maintenance engineering, equipment and manpower, traffic and safety engineering, training, seminars, workshops, bids and specifications preparation, and procurement)
-- highway, rural road, bridge and airfield engineering (road and highway location, construction quality, right-of-way utilities, signing and fencing, airfield engineering, aviation forecasting, air space, land use, noise, bridge structures and financial aspects)
-- sanitary engineering and water supply (water treatment and supply, sewerage and sewage treatment, storm sewers and drainage, solid waste systems, industrial water conservation and waste treatment, air quality, noise abatement and related construction)
-- telecommunications (radio broadcasting, repeaters and terminals, microwave and troposcatter, satellite communications, television, central office equipment and outside plant)
-- institutional and general engineering (schools, hospitals, clinics, community facilities laboratories, university facilities and other vertical construction, master plans, electrical engineering, mechanical engineering)
-- industrial engineering (manufacturing plants including facilities such as ore processing, petrochemical, forest products, agro-industrial plants and accessory facilities relating to trade and commerce).

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR	CONTRACT NO.
C. E. Maguire, Inc.	AID/otr-C-1799

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Palmer Stearns DS/ENGR (703) 235-9829	Vincent M. Cangiano (203) 224-9141	Large Corporation

DURATION

February 1, 1980 through January 31, 1982

AID EXPERIENCE

This is the only AID contract with Maguire and the company has one work order at present in Peru for survey of materials handling conditions in various port facilities.

COMMENT

Maguire provides railway, port, harbor, waterway and pipeline engineering under this contract. Services of this company may include bridge and track design and improvement, evaluation of existing railway conditions, surveys and mapping, waterfront projects such as piers, wharves and berthing structures, waterway design and studies including dredging and widening of rivers, navigability studies and hydrologic surveys, pipeline and storage facility designs, and construction management. Employees or consultants to be provided are senior engineers, planners, architects, inspectors, operations manager, project manager, drafters, field supervisors, designers and others.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Charles T. Main International

CONTRACT NO.

AID/otr-C-1646

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

A. W. Huseby
(617) 262-3200

TYPE OF ORGANIZATION

Large Corporation

DURATION

April 1, 1978 through March 31, 1981

AID EXPERIENCE

Under this contract work is underway in electricity distribution (Syria). Main also assists AID's Office of Energy with contracts in the field of energy, (see page 73) energy study team (Morocco), nonconventional energy development (Philippines). Main is also assisting AID in ten rural electrification systems in Indonesia under another contract. The company has also worked for Africa Bureau in Chad (evaluation of agricultural development projects - Lake Chad Basin).

COMMENT

The primary engineering discipline of Charles T. Main under this contract is electric utilities. Services may include hydroelectric projects, thermal power, power systems planning, environmental planning, power transmission and distribution, substations and communications, economic studies, photo-grametric services, construction management and rural electrification.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

CH2M Hill

CONTRACT NO.

AID/otr-C-1618

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

Ed Lance
(916) 243-5831

TYPE OF ORGANIZATION

Large Corporation

DURATION

October 20, 1977 through September 19, 1980

AID EXPERIENCE

Work orders under this contract include updating of desalination manual, design and supervision Mahaweli Ganga Project (Sri Lanka), planning management and research for groundwater investigations (Mauritania - Senegal), comprehensive groundwater and central rangelands development (Somalia), irrigation water management analysis and design (Sri Lanka), irrigated agriculture project design analysis (Chad) and irrigation development feasibility (Sri Lanka). There are no other AID contracts on file.

COMMENT

This contractor provides water resources services and specifically water resources development, hydrological and ground water studies and exploration, irrigation and hydraulic structures (small dams and canals) including operation and maintenance, water resources planning including basin development and related land uses as well as flood studies and control.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Converse Ward Davis Dixon, Inc.

CONTRACT NO.

AID/otr-C-1652

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

Joseph M. DeSalvo
(201) 678-1960

TYPE OF ORGANIZATION

Large Corporation

DURATION

June 1, 1978 through May 31, 1981

AID EXPERIENCE

Converse has assisted AID with several projects under this contract in Egypt including grain silos and the Suez Cement Plant foundation technical engineering.

COMMENT

Converse's earth sciences engineering offers a number of highly specialized services such as foundation engineering including site selection, design recommendations for alternate types of foundations, analysis of subsoil properties, liquefaction studies, and special investigations for vibrating machinery. Also, earthquake engineering including seismology, fault risk analysis, monitoring of earthquake motion, dynamic and static laboratory testing, analysis of mathematical models and computer program for structural response spectra. Other specialties are engineering geology including geologic mapping, fault studies, seismicity and earthquake potential studies and geophysical surveys and interpretation, slope stability and landslide analysis, rock mechanics, marine geology and aerial photographic interpretation. Ground water geology is another specialty including evaluation of ground water systems, computer models to solve ground water flow problems, analysis of fluid disposal problems and evaluation of contamination potential plus laboratory in-house services and field services including inspection and instrumentation.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Louis Berger International, Inc.

CONTRACT NO.

AID/otr-C-1788

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

Thomas L. Weck
(201) 678-1960

TYPE OF ORGANIZATION

Large Corporation

DURATION

October 15, 1979 through October 14, 1981

AID EXPERIENCE

This company completed projects for AID in small farm development (Kenya), rural development (Sudan), transportation policy (Southern Africa), computer technology/telecommunications (Tunisia), road planning (Panama), polytechnic institute engineering expansion (Malawi) and many others. This contractor has many years of experience in highway, rural road, bridge and airfield engineering.

COMMENT

Contractor services are road planning including preparation of environmental analyses, location studies, highway design and plans, traffic studies, location or construction surveys, construction quality assessment, design and plans for right-of-way utilities, signing and fencing, and feasibility studies plus airfield engineering including master planning studies, and forecasting of aviation needs. Studies include preliminary air space, land use, and noise and financial feasibility. They also provide structural design of bridges.

ARCHITECTURE AND ENGINEERING (see page 38)

IQC CONTRACTOR	CONTRACT NO.
Miralles Associates, Inc.	AID/otr-C-1800

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Palmer Stearns DS/ENGR (703) 235-9829	Adolfo E. Miralles (213) 254-9281	Small Business Administration - (8a) selection

DURATION

February 1, 1980 through January 31, 1982

AID EXPERIENCE

No work orders have been issued to date.

COMMENT

Contractor services are construction of educational facilities including primary, secondary schools and vocational training centers; migrant workers housing and facilities; recreation centers and community buildings and facilities; tribal facilities and cultural centers; housing projects and residential buildings; small clinics; housing for the elderly; university facilities and other vertical construction.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR	CONTRACT NO.
Morrison - Maierle Associates, Inc.	AID/otr-C-1795

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Palmer Stearns DS/ENGR (703) 235-9829	John H. Morrison, Jr. (406) 442-3050	Small Corporation

DURATION

January 16, 1980 through January 15, 1982

AID EXPERIENCE

There have been no work orders and no prior AID contracts.

COMMENT

Morrison - Maierle specializes in highway, rural road, bridge and airfield engineering.

Services under this contract may include road planning including preparation of environmental analyses, location studies, highway design and plans, traffic studies, location or construction surveys, construction quality assessment, design and plans for right-of-way utilities, signing and fencing, and feasibility studies. Airfield engineering including master planning studies, and forecasting of aviation needs are also provided. Studies include preliminary air space, land use, and noise and financial feasibility studies. Employees available to AID include highway/road and bridge engineers, airport and construction/maintenance engineers, environmental engineers, specification/cost and procurement engineers, administration/training engineers, designers, draftsmen and geologists.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Roy Jorgensen Associates, Inc.

CONTRACT NO.

AID/otr-C-1783

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Palmer Stearns DS/ENGR (703) 235-9829	Roy S. Jorgensen (301) 948-8190	Large Corporation

DURATION

October 15, 1979 through October 14, 1981

AID EXPERIENCE

In a previous AID contract, Jorgensen handled the revision, completion and printing of five manuals on technical and management aspects of highway operations in LDCs.

COMMENT

The primary discipline of this company is management, operation, maintenance and administration in their specialty of highways and rural roads. They provide services in governmental organization improvements, highway and transportation planning, maintenance engineering and management, equipment management, manpower management, highway traffic and safety engineering, training, management seminars and workshops, preconstruction engineering and management, preparation of bids and specifications and equipment procurement.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Sheladia Associates, Inc.

CONTRACT NO.

AID/otr-C-1807

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Palmer Stearns DS/ENGR (703) 235-9829	Pravin Sheladia (301) 779-4313	Small Business Administration - (8a) selection

DURATION

April 7, 1980 through April 6, 1982

AID EXPERIENCE

No work orders have been issued to date.

COMMENT

Contractor services are in the field of transportation, including bridges, railroads, highways and transit; structural engineering, including parking structures, industrial facilities, maintenance garages, institutional and commercial buildings; utilities, subdivisions, land surveys and site development; water supply, flood control, irrigation, drainage and flood plain management; environmental services including water and wastewater systems, water and wastewater treatment, combined sewer and overflow abatement and water and wastewater pumping stations.

ARCHITECTURE AND ENGINEERING (See page 38).

IQC CONTRACTOR

Stanley Consultants, Inc.

CONTRACT NO.

AID/otr-C-1628

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Palmer Stearns DS/ENGR (703) 235-9829	Robert Anderson (202) 331-7770	Large Corporation

DURATION

January 1, 1978 through December 31, 1979 and extended through December 31, 1980

AID EXPERIENCE

Current project work includes Amman water and sewerage (Jordan) and Amman water supply project. This company formerly provided engineering consulting services in Vietnam (Vietnam Power Co.).

COMMENT

The primary discipline of Stanley Consultants, Inc., is sanitary engineering including water supply. They provide a full range of services in the fields of water supply and treatment, storm sewers and drainage, solid waste systems, industrial water conservation and waste treatment, related construction management, related environmental analysis, air quality control and noise abatement.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Teleconsult, Inc.

CONTRACT NO.

AID/otr-C-1619

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

Brendan Gannon
(202) 466-3250

TYPE OF ORGANIZATION

Large Corporation

DURATION

October 20, 1977 through October 19, 1980

AID EXPERIENCE

This project (mid-east regional telecommunications) includes work in Egypt, Israel, Jordan, Lebanon, Syria, Gaza, West Bank, and other locations. Additional work orders have included service in Zaire, Nepal and Haiti with UHF-VHF and broadcast work in Jamaica. The company now is performing consulting services in telecommunications (Palapa Regional Satellite System) for Purumtel of Indonesia. This contractor has been assisting AID in the field of telecommunications for over seven years. This includes engineering design and supervision of installation of a radio link for telephone, telegraph and telex service between Accra, Ghana and Lome, Togo.

COMMENT

Services under this contract may include some or all of the following: traffic and feasibility studies, radio routes, radio broadcasting, location of sites for repeaters and terminals, microwave and troposcatter, satellite communications, television, central office equipment and outside plant.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

The VVKR Partnership

CONTRACT NO.

AID/otr-C-1620

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

Henry Brooks
(703) 549-9200

TYPE OF ORGANIZATION

Small Business
Partnership

DURATION

November 1, 1977 through October 31, 1980

AID EXPERIENCE

A current work order under this IQC is for AID mission administrative facilities, Sudan. They have provided services in Colombo, Sri Lanka (air conditioning), Tanzania (construction of housing and warehouse facilities), planning and establishment of USAID offices (Sudan), and university facilities planning (Syria) among others.

COMMENT

VVKR resulted from a merger eight years ago of Vosbeck and Vosbeck with Kendrick-Redinger. Each of the original companies have over 25 years engineering experience.

This contractor specializes in institutional and general engineering services. Their projects include architecture and structural engineering, mechanical and electrical engineering of schools, hospitals, clinics, community facilities, laboratories, other university facilities and other vertical construction plus master plans, construction management and environmental analyses.

ARCHITECTURE AND ENGINEERING (See page 38)

IQC CONTRACTOR

Williams Brothers Process Service, Inc.

CONTRACT NO.

AID/otr-C-1629

AID CONTACT

Palmer Stearns
DS/ENGR
(703) 235-9829

IQC CONTACT

Bill Clark
(918) 496-5000

TYPE OF ORGANIZATION

Large Corporation

DURATION

December 27, 1977 through December 31, 1980

AID EXPERIENCE

Current work is Lake Kivu methane gas project development and support (Rwanda), Ashuganj fertilizer project (Bangladesh) and potable water supply (Mindelo, Cape Verde).

COMMENT

The principal discipline of this company is industrial engineering. Their services under this contract may include the development of manufacturing plants from raw material processing to consumer goods production, including such facilities as ore processing plants, petrochemical plants, forest products plants, agro-industrial facilities, etc. together with accessory facilities relating to trade and commerce.

DATA PROCESSING SERVICE

The purpose of this service is to provide analysis, design, programming, technical and implementation services in support of automated data processing projects as required by the Office of Data Management, AID/W.

Contractors will perform services on management and business information systems, statistical and mathematical application systems (including modeling and simulation organization), telecommunications network and bibliographic and textual information systems. They will provide operating systems software maintenance plus hardware and software configuration evaluation, procurement and operations support. The major activity under these IQCs is data entry, including data base management, remote job entry and terminal operation. They also provide telecommunications evaluation, analysis, design, programming and implementation service, word processing systems, information technology studies (including planning and implementation) and mini-computers, mini-applications, software packages and technology.

Employees to be provided by contractors include systems engineer project managers, systems analyst/project managers, senior programmers, programmers, technical information specialists, computer hardware and software specialist/system data entry specialists and clerks.

DATA PROCESSING (See page 52)

IQC CONTRACTOR

Electronic Data Systems

CONTRACT NO.

AID/otr-C-1760

AID CONTACT

Jim Jackson
SER/DM
(202) 632-9744

IQC CONTACT

Bob McCashin
(202) 632-0110

TYPE OF ORGANIZATION

Large Corporation

DURATION

August 3, 1979 through August 2, 1981

AID EXPERIENCE

Under this IQC EDS has developed, documented and tested procedures for the control of AID computer system libraries.

DATA PROCESSING (See page 52)

IQC CONTRACTOR

Evaluation Technologies, Inc.

CONTRACT NO.

AID/otr-C-1781

AID CONTACT

Jim Jackson
SER/DM
(202) 632-9744

IQC CONTACT

William Walker
(703) 525-5818

TYPE OF ORGANIZATION

Small Corporation

DURATION

September 19, 1979 through September 18, 1981

AID EXPERIENCE

ETI has been awarded 14 AID contracts for analysis, design, programming and implementation support services over the past six years. These include AID participant training source documentation, FFP, MIS data entry, data entry for BORS, effects inventory verification correction and update, nutrition narrative profile and simulation model study, critical information collection and data entry for disaster relief programs, IBM 360/65 computer operation, computer equipment evaluation and upgrading and maintenance support.

DATA PROCESSING (See page 52)

IQC CONTRACTOR

Group Operations, Inc.

CONTRACT NO.

AID/otr-C-1791

AID CONTACT

Jim Jackson
SER/DM
(202) 632-9744

IQC CONTACT

Barry Murphy
(202) 331-7474

TYPE OF ORGANIZATION

Large Corporation

DURATION

December 6, 1979 through December 5, 1981

AID EXPERIENCE

This 11-year old company previously worked on a joint AID contract with another contractor. Other Group Seven AID contracts are for education services (see page 65), casebook for team leaders (1974) and planning design and evaluation services (worldwide - 1975).

COMMENT

Group Operations recently completed, under a work order, the development and implementation of automated procedures to facilitate calculation of retirement annuities for AID foreign and civil service employees.

DATA PROCESSING (See page 52)

IQC CONTRACTOR

Pinkerton Computer Consultants, Inc.

CONTRACT NO.

AID/otr-C-1759

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jim Jackson SER/DM (202) 632-9744	James E. Craig (703) 820-5571	Small Corporation

DURATION

August 1, 1979 through August 2, 1981

AID EXPERIENCE

Recent projects under this IQC include international training evaluation, information requirements definition and expansion of BORS. Other contracts over the past six years are maintenance programming support for PBAR and the data element dictionary/directory, automated travel advance accounting, RAMPS, COORS, FPDS, AGIS, MVIS, management operating expense system and many others.

DATA PROCESSING (See page 52)

IQC CONTRACTOR	CONTRACT NO.
Systems and Applied Science Corporation	AID/otr-C-1792

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jim Jackson SER/DM (202) 632-9744	Adele Healy (301) 699-5400	Small Corporation

DURATION

December 14, 1979 through December 31, 1981

AID EXPERIENCE

The company has not been awarded any other AID contracts and there are no work orders to date under this IQC. The company has approximately six years of data processing experience.

DEVELOPMENT ADMINISTRATION SERVICE

Services provided under these contracts include sectoral, country and broad program analyses with assessment of economic, social and other relevant factors; studies related to the preparation, identification, design and evaluation of specific programs and projects; design and evaluation methodologies development; development of agency and participating agency procedures and concepts and the teaching of those procedures and concepts.

Contractors will provide management training and personnel development specialists skilled in at least two of the following fields: management training, training institutions and programs, personnel selection/staff development and organization development. Specialists are provided in at least two of the following disciplines: management systems design, government planning and program management and financial and business management. Systems design specialists specialize in at least three of the following: personnel, budgeting, revenue, information/management information, logistics/procurement and sub-national tax administration. Government planning specialists are skilled in at least two of the following five fields: social/socio-economic planning, program planning and evaluation, development organization, social services delivery systems and institutional development. Financial specialists are skilled in agribusiness and at least one of the following fields: economic and cost/benefit analysis and budgeting/accounting/auditing.

The categories of employees provided include senior development administration specialists (doctoral degree level), development administration specialist (exceeding masters degree or equivalent experience) and development administration research assistant (masters degree or equivalent experience including at least two years of development research experience).

DEVELOPMENT ADMINISTRATION (See page 58)

IQC CONTRACTOR

Development Associates, Inc.
(Formerly Hispanic American
Development Corporation)

CONTRACT NO.

AID/SOD/PDC-C-0158

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jeanne North DS/RAD (703) 235-8918	Peter B. Davis (703) 979-0100	Large Corporation - Minority

DURATION

April 23, 1979 through April 22, 1981

AID EXPERIENCE

DAI has carried out various AID assignments over the past eleven years primarily in rural development, health and education. The company also has AID IQCs in the fields of education (see page 64), PL-480 Food for Peace (see page 140) and nutrition (see page 133).

Under this IQC DAI has done an assessment of the ocean freight reimbursement program for POV shipments, evaluation of non-formal rural education (Honduras) and special activities project (Peru and Kenya).

COMMENT

The company is well recognized for its planning and evaluation and has substantial credentials in a broad range of development efforts in nutrition, family planning, education, agriculture, development administration, and health. The contractor has listed over 110 full-time employees, most of whom are multilingual and multicultural, and hundreds of part-time consultants and associates.

DEVELOPMENT ADMINISTRATION (See page 58)

IQC CONTRACTOR

Multinational Agribusiness Systems, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0157

AID CONTACT

Jeanne North
DS/RAD
(703) 235-8918

IQC CONTACT

Gaylord Walker
(202) 872-8782

TYPE OF ORGANIZATION

Small Corporation

DURATION

April 23, 1979 through April 22, 1981

AID EXPERIENCE

MASI provides design and evaluation services in rural development to AID (see page 156) and in agriculture (see page 32). The company was founded in 1970 for third world government joint ventures and enterprises in construction, investment and other activities, chiefly agribusiness.

COMMENT

This division of the firm considers its interest and strength, in addition to quick response to request, to be in the analysis of capacity for production, design of production plans and delivery of tangible end products. They have computerized frequent communication with approximately 3,500 specialists who can be rapidly identified and assigned according to specific qualifications.

DEVELOPMENT ADMINISTRATION (See page 58)

IQC CONTRACTOR		CONTRACT NO.
Triton Corporation		AID/SOD/PDC-C-0159
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
Jeanne North DS/RAD (703) 235-8918	Richard D. Slavatierra Susan G. Saunders (202) 659-9391	Small Corporation - Minority

DURATION

April 19, 1979 through April 18, 1981

AID EXPERIENCE

Triton has recently worked in Ecuador (training for development-project paper team advisors) under this IQC. No previous AID contracts have been awarded, however Triton has or recently had, contracts with EPA, DOT, Peace Corps-VISTA and the Pan American Development Foundation.

COMMENT

Triton offers diversified management consulting services with a focus on solving problems of government agencies.

EDUCATION/HUMAN RESOURCES SERVICE

IQCs under this section provide AID and/or cooperating agencies with advisory assistance relating to the planning, design and evaluation of programs and projects in education and related Agency policies and procedures. This includes country, sectoral and broad program analyses, the assessment of economic, social and other relevant factors and studies related to the identification, preparation, design and evaluation of education programs and projects. Other services relate to the development of education design and evaluation methodologies, development of suitable Agency and participating agency procedures, and the teaching of these concepts and procedures.

Education sectoral and inter-sectoral analyses will define AID education objectives and programs, define constraints, chart resource parameters, identify alternative interventions, and develop quantitative and other measurable indicators of progress towards education objectives. Studies and analyses will help to identify, assess, and design education projects with emphasis on appropriate factors. These factors may include technical, economic, and social feasibility, cost, efficiency, equitable distribution of benefits, impact on minorities, effects on population, time required, ease of management, degree of institutional change, institution-building requirements, resources, environment, risk, and host country commitment and ability to support education projects. Such studies will integrate evaluative elements into project design, with provisions for periodic review and reformulation.

Four major areas of education service include general education (curriculum development, teacher training, administration and supervision, educational planning, tests and measurement, research design and evaluation), educational technology (instructional materials development, systematic design and use of instructional media, formative and summative evaluation, instructional systems design and communications planning), nonformal education (program design and development skills training, evaluation and assessment, instructional materials development, women's education and planning and policy development and manpower development (skills training design and evaluation - formal and nonformal).

Contractors will provide most or all of the following category of employees to accomplish their services: curriculum development specialist, teacher training specialist, administration and supervision specialist, educational planner (formal and nonformal systems), tests and measurement specialist, research design specialist, evaluation specialist (for formal and nonformal systems), educational technologist, instructional systems specialist, communications technologist, nonformal education specialist, skills training specialist, women's educational specialist, and manpower specialist.

EDUCATION/HUMAN RESOURCES (See page 62)

IQC CONTRACTOR

Academy for Educational Development

CONTRACT NO.

AID/SOD/PDC-C-0191

AID CONTACT

David Sprague
DS/ED
(703) 235-9012

IQC CONTACT

Cheryll R. Greenwood
(202) 862-1900

TYPE OF ORGANIZATION

Nonprofit Corporation

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

AED has been awarded more than 12 contracts over the past eleven years for AID education services worldwide. Activities under this current IQC include Government of Tunisia English lycee project, planning and nonformal education project (Cape Verde), AID/W project management implementation course, world administrative conference preparations, primary teachers training (Guinea-Bissau), workshop on basic village education systems, feasibility studies (Jordan), and many others.

EDUCATION/HUMAN RESOURCES (See page 62)

IQC CONTRACTOR

Development Associates, Inc.
(Formerly Hispanic American
Development Corporation)

CONTRACT NO.

AID/SOD/PDC-C-0193

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
David Sprague DS/ED (703) 235-9012	Peter B. Davis (703) 979-0100	Large Corporation - Minority

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

DAI has carried out various AID assignments over the past eleven years primarily in rural development, health and education. The company also has current IQCs in the fields of development administration (see page 59), PL 480 Food for Peace (see page 140), and nutrition (see page 133).

Work under this IQC includes bilingual education grant-assessment and analyses (Bolivia), nonformal rural education (Honduras) and program development and support-education and human resources (Guatemala).

COMMENT

The company is well recognized for its planning and evaluation and has substantial credentials in a broad range of development efforts in nutrition, family planning, education, agriculture, development administration, and health. The contractor has listed over 110 full-time employees, most of whom are multilingual and multicultural, and hundreds of part-time consultants and associates.

EDUCATION/HUMAN RESOURCES (See page 62)

IQC CONTRACTOR

Group Seven Associates

CONTRACT NO.

AID/SOD/PDC-C-0205

AID CONTACT

David Sprague
DS/ED
(703) 235-9012

IQC CONTACT

Dr. Alfred Fiks
(703) 548-1878

TYPE OF ORGANIZATION

Small Corporation

DURATION

May 10, 1979 through May 9, 1981

AID EXPERIENCE

This eleven-year-old company previously worked on a joint AID contract with another contractor. Active work under this IQC includes reimbursable development program (Mexico) for tourism training planning services. Other Group Seven AID contracts are for data processing services (see page 55), casebook for team leaders (1974) and planning design and evaluation services (worldwide - 1975).

EDUCATION/HUMAN RESOURCES (See page 62)

IQC CONTRACTOR		CONTRACT NO.
Institute for Services to Education		AID/SOD/PDC-C-0194
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
David Sprague DS/ED (703) 235-9012	Albert H. Berrian (202) 797-3500	Nonprofit - Minority

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

The one active work order under this IQC is for the Bureau of Health Education in health nutrition development (Jamaica). There are no other AID contracts on record for ISE.

EDUCATION/HUMAN RESOURCES (See page 62)

IQC CONTRACTOR

Roy Littlejohn Associates, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0194

AID CONTACT

David Sprague
DS/ED
(703) 235-9012

IQC CONTACT

Roy Littlejohn
(202) 638-1388

TYPE OF ORGANIZATION

Small Corporation - Minority

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

There are no current work orders under this IQC. Roy Littlejohn previously had an AID contract in nutrition for state of the art and technical knowledge updating in use of mass media in nutrition education.

EDUCATION/HUMAN RESOURCES (See page 62)

IQC CONTRACTOR

World Education

CONTRACT NO.

AID/SOD/PDC-C-0192

AID CONTACT

David Sprague
DS/ED
(703) 235-9012

IQC CONTACT

Thomas B. Keehm
(212) 838-5253

TYPE OF ORGANIZATION

Nonprofit
Large Corporation

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

Currently active under this IQC is social services training institute development (Morocco).

World Education is a major AID contractor with at least 16 contracts and grants awarded over the past 9 years including population and family planning training (Ecuador, Indonesia, Thailand, Ethiopia, Colombia), mandate on women in development (Caribbean), nonformal education, educational opportunities distribution (Nepal) and training workshops (Caribbean).

ENERGY SYSTEMS SERVICE

This service provides energy assessment, planning and policy for energy resources, utilization and sociological/institutional development. It also provides energy engineering/technology, including development implementation, operation, management and evaluation services.

IQCs assist the Office of Energy, regional bureaus, missions, study teams and other general energy undertakings as specified to include administrative, support and professional services in energy engineering/technology (general and renewable resources); energy usage, conversion, storage or distribution; finance (capital, management, operations, maintenance and fuel costing); energy engineering; systems planning and management; resource analysis; statistics; survey and evaluation; operations research; socio-cultural anthropology; political science and institutional analysis.

Activities under this service may include research and development, project implementation, current and future energy sources and resources to include fossil (solid, liquid, gaseous), solar (radiation, wind, biomass), hydro (large, medium, small, micro and mini) and geo-thermal.

Other activities include advice on country and regional energy policies, use, pricing, programs and plans; management with assessment and evaluation of human/machine/energy interfaces and viewpoints of existing potential and future resources and their relative development.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Applied Solar Technology, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0311

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Alan B. Jacobs DS/EY (703) 235-9090	Michael Brown (301) 840-0902	Small Corporation

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

There is no record of prior services with AID and no active work orders on file.

COMMENT

This IQC provides energy engineering, technology and specialist services for design and evaluation. The limited staff includes energy specialists, energy engineers and engineer technologists (fossil fuel, solar, hydraulic, geo-thermal and general energy).

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Automated Management Systems, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0309

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Alan B. Jacobs DS/EY (703) 235-9090	Carlton Joseph (301) 459-4088	Small Corporation - Minority

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

AMS provides energy design and evaluation services under this IQC involving work in Africa and the Caribbean area. This is the first AMS contract with AID for the 5-year old company which also specializes in general engineering, management and systems design.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Burns and Roe, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0304

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

A. C. Pucillo
(516) 677-4000

TYPE OF ORGANIZATION

Large Corporation

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

The corporation is over 40 years old and a subsidiary, Burns and Roe Industrial Services Inc., is assisting AID's Africa Bureau in a long-term contract for desalination and power (Cape Verde).

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Charles T. Main International

CONTRACT NO.

AID/SOD/PDC-C-0330

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

A. W. Huseby
(617) 262-3200

TYPE OF ORGANIZATION

Large Corporation

DURATION

November 20, 1979 through November 19, 1981

AID EXPERIENCE

Main recently completed a non-energy project for AID in Africa for planning, management and research (Chad). They provided engineering services (Indonesia) and non-conventional energy development and architect/engineering services - electric utilities (Philippines). This contractor also provides architect and engineer services to AID under a separate contract (see page 40).

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Development Sciences, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0306

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

James Westfield
(617) 888-0101

TYPE OF ORGANIZATION

Small Corporation

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

Development Sciences has worked with AID for several years in Morocco/Tunisia under a previous IQC to provide energy team study. DSI employees are providing energy design and evaluation services to USAID/Ecuador under the current IQC.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

The E. C. Corporation

CONTRACT NO.

AID/SOD/PDC-C-0310

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Alan B. Jacobs DS/EY (703) 235-9090	Orlino C. Baldonado (615) 482-3681	Small Corporation - Minority

DURATION

November 20, 1979 through November 19, 1981

AID EXPERIENCE

This contractor has an energy technologist currently working in Mauritania and will be providing services in Senegal under this IQC. This is the first work order and first AID contract for E.C. Corporation.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Georgia Technical Research Institute

CONTRACT NO.

AID/SOD/PDC-C-0303

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

Carol Cooke
(404) 894-4819

TYPE OF ORGANIZATION

Nonprofit

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

Georgia Tech has provided contract services to AID for approximately eight years and also has a current IQC for health-handpump technology (Togo, Benin, United Kingdom, Indonesia) (see page 96), applications of intermediate technology (Ghana), non-conventional energy training, employment generation through stimulation of small industry, pyrolytic conversions of agriculture wastes (Ghana), management of participant training, desalination and power (Africa regional), evaluation of NTIS project and technical services in small industry (Chile).

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR	CONTRACT NO.
Gordian Associates Inc./ Louis Berger International	AID/SOD/PDC-C-0301

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Alan B. Jacobs DS/EY (703) 235-9090	Fran Sinkovic (202) 828-7300	Large Corporation Joint Venture

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

Under this IQC work has included LDC renewable energy sources potential to meet increasing energy needs.

Currently active is work on an energy assessment (Dominican Republic). Work will begin shortly on the Sudan energy assessment project.

There have been no other AID contracts with Gordian Associates however Lewis Berger International has had previous AID contracts and has current contracts in housing policy and guaranty (see page 116) and architect and engineer services (see page 43).

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

International Energy Association

CONTRACT NO.

AID/SOD/PDC-C-0307

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

Nelson Sievering
(202) 338-8230

TYPE OF ORGANIZATION

Small Business

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

There have been no work orders under this IQC and there is no record of other AID contracts with the International Energy Association.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

Polytech, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0312

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Alan B. Jacobs DS/EY (703) 235-9090	Babu Patel (216) 696-3141	Small Corporation - Minority

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

This is the first AID IQC for Polytech and this is the company's first overseas assignment (Rwanda). Polytech has had prior experience in general engineering, architecture, planning and mass transit over the past 10 years.

COMMENT

This contractor can provide a relatively small variety of employees in the energy field. These employees are energy specialists, energy engineers and fossil fuel, solar, hydraulic and geo-thermal engineer/technologists.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

PRC Energy Analysis (A Division of Planning Research Corporation)

CONTRACT NO.

AID/SOD/PDC-C-0302

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

Eloise Bean
(703) 893-1820

TYPE OF ORGANIZATION

Large Corporation

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

The only work order to date under this IQC is for an action program of development of the Kogera River Basin (Rwanda).

PRC Information Sciences Company (another division) has done extensive work for AID in the Data Processing Services field.

ENERGY SYSTEMS (See page 69)

IQC CONTRACTOR

United Engineers

CONTRACT NO.

AID/SOD/PDC-C-0305

AID CONTACT

Alan B. Jacobs
DS/EY
(703) 235-9090

IQC CONTACT

Robert W. Moore
(215) 422-4415

TYPE OF ORGANIZATION

Large Business

DURATION

November 19, 1979 through November 18, 1981

AID EXPERIENCE

There have been no work orders under this IQC and there is no record of prior AID contract services.

ENVIRONMENTAL PROTECTION AND NATURAL RESOURCES MANAGEMENT AND DEVELOPMENT SERVICES

This service provides for assessment, planning, management and evaluation of environmental/natural resource systems of three geographic/climatic zones. These are arid, semi-arid and humid tropical lands, their coastal zones and high altitude lands.

Because this is a relatively new field of foreign development assistance, a definition of environmental activities is in order. It includes those activities which may change the physical, chemical, and biological atmospheric environment adversely affecting human health and well being. This includes damages resulting from human activities and natural events which result in damage to the natural resource base (land, vegetation, minerals, soil, water and wildlife) and environment.

Typical environmental protection and natural resources management include projects such as integrated rural development in LDCs involving reforestation or revegetation, resettlement, irrigation, water supply, watershed management, land clearing for agriculture, road construction, rural electrification, wildlife protection, park and natural reserve planning and pollution control. Also included are activities related to natural disasters, climate changes, desertification and situations leading to the spread of endemic tropical diseases.

All contractors have employees available in a minimum of eight categories. These are ecologists, geologists, biologists, soil scientists, forestry specialists, anthropologists, geographer/ meteorologists and land-use planners. Most contractors have experience or training in several additional categories such as chemistry, hydrology and engineering.

ENVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT (See page 82)

IQC CONTRACTOR

Environment Consultants, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0250

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
William Roseborough DS/ST (703) 235-9035	J. S. Donaldson (214) 233-8261	Small Corporation

DURATION

July 29, 1979 through July 28, 1981

AID EXPERIENCE

Under another contract (1976-1977) ECI prepared an environmental assessment for AID of an integrated RD project (Upper Bong Valley, Liberia).

ENVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT (See page 82)

IQC CONTRACTOR

Harza Engineering Company

CONTRACT NO.

AID/SOD/PDC-C-0249

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
William Roseborough DS/ST (703) 235-9035	Leo A. Polivka (312) 855-7000 Richard Hesse (Washington Office) (202) 659-8833	Large Corporation

DURATION

June 29, 1979 through June 28, 1981

AID EXPERIENCE

Work under this IQC has included preparation of a Manual on Environmental Design Considerations primarily to assist rural development project planners integrate design considerations into the early stages of small-scale project plans involving roads, electrification, water supply and sanitation, irrigation and small-scale industries. This Manual should assist in designing these important projects to be environmentally sound and avoid many of the pitfalls learned during the past two decades of development assistance. The design considerations were developed specifically for small-scale, rural projects using appropriate technology guidelines. Special emphasis has been placed upon social and public health considerations which are so important in rural villages and small communities undergoing development. Under a previous contract (1975) Harza provided technical services for the Kajakai service area power market study (Indonesia).

ENVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT (See page 82)

IQC CONTRACTOR	CONTRACT NO.
International Science and Technology Institute, Inc.	AID/SOD/PDC-C-0251

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
William Roseborough DS/ST (703) 235-9035	B. K. W. Copeland (202) 466-7290	Small Corporation - Minority

DURATION

June 29, 1979 through June 28, 1981

AID EXPERIENCE

Work orders under this IQC have included economic evaluation of renewable energy technologies (Botswana), assistance to develop criteria and procedures for selecting, evaluating and planning infrastructure packages for construction under agriculture sector program (Honduras), program development and support (Panama), and evaluation of development planning studies (Egypt). Other contracts are PL 480 Food for Peace evaluations (see page 141), dryland agricultural production (Asia Bureau), urban regional planning (Amman, Jordan), LDC needs after termination of concessionary development assistance, reforestation and watershed management (Sri Lanka), analysis of AID programs for UNCSTD and national goals, priorities and experiences paper (Senegal).

EVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT (See page 82)

IQC CONTRACTOR

JRB Associates, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0247

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
William Roseborough DS/ST (703) 235-9035	B. M. Wachtel (703) 790-9560	Large Corporation

DURATION

July 9, 1979 through July 8, 1981

AID EXPERIENCE

Bolivia Phase 2 country environmental profile is the only active work order under this IQC and AID has no other contract records with JRB on file.

ENVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT (See page 82)

IQC CONTRACTOR

Mathtech, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0248

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
William Roseborough DS/ST (703) 235-9035	Cullen Banks (609) 799-2600 Ext. 2438	Large Corporation

DURATION

June 29, 1979 through June 28, 1981

AID EXPERIENCE

There are no active work orders on file under this IQC. Mathtech is approximately 20 years old and the company has had several AID project assignments including poultry production improvement (Egypt).

COMMENT

Mathtech provides field teams which are proficient in French and Spanish. Their staff also has Arabic and Portuguese capability plus many native languages.

ENVIRONMENTAL AND NATURAL RESOURCES DEVELOPMENT (See page 82)

IQC CONTRACTOR		CONTRACT NO.
Pro-Lysts, Inc.		AID/SOD/PDC-C-0252
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
William Roseborough DS/ST (703) 235-9035	Raymond L. Davis (503) 485-6877	Large Corporation - Minority

DURATION

June 30, 1979 through June 29, 1981

AID EXPERIENCE

Pro-Lysts has no active work orders at present under this IQC and no other AID contracts are on file. The company is five years old.

FAMILY PLANNING LOGISTICS SERVICE

Contractor services in family planning are designed to provide assistance within the appropriate government ministry, other government organization or private agency to establish a functional personnel structure to improve supply management performance at all levels. Contractors also work for improvement of supply management procedures including timely and accurate statistical reporting, commodity accountability, efficient procurement, adequate warehousing and a responsive distribution system. They will assist in expanding the existing distribution system to provide for apportioning family planning services in areas not covered or inadequately covered by the present system and will help to develop and implement training programs for operational personnel.

A minimum of three categories of specialists are provided by the contractors. These are:

1. supply management specialists experienced in the following: inspection and receiving procedures at port of entry, warehousing, receiving and internal operations and shipping, reporting forms and records, training of personnel in commodity management and projection of commodity requirements.

2. transportation specialists experienced in: vehicle maintenance and repair procedures, use of government and commercial transportation, establishment of shipping schedules, preparation of cost analysis for vehicles and overall program transportation costs, training of personnel in the transportation system and preparing projection times for replacement of program vehicles.

3. accountant/statistician experienced in: modern statistical analysis and computerized recording and retrieval systems.

FAMILY PLANNING LOGISTICS (See page 89)

IQC CONTRACTOR

Experience, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0059

AID CONTACT

Don Newman
DS/POP
(703) 235-8675

IQC CONTACT

Robert A. Delemarre
(202) 659-3864

TYPE OF ORGANIZATION

Large Corporation

DURATION

April 17, 1978 through April 16, 1980

AID EXPERIENCE

Experience, Inc. is an eighteen year old company whose business is 70 percent foreign, and 70 percent in the public sector. It is a large business whose small Washington-based staff has managed over 90 task orders in agricultural and rural development under the old IQC series.

There have been no work orders issued under this IQC. Experience, Inc. also provides IQC services to AID in the fields of rural development (see page 154) and agriculture (see page 31).

COMMENT

The firm has its beginnings and its base in agribusiness and related areas.

FAMILY PLANNING LOGISTICS (See page 89)

IQC CONTRACTOR

Medical Service Consultants, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0088

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Don Newman DS/POP (703) 235-8675	George Contis (703) 525-8310	Small Corporation

DURATION

August 18, 1978 through August 17, 1980

AID EXPERIENCE

MSC has had extensive experience with AID in helping to develop and implement health delivery system projects.

The only overseas work order on file under this IQC is family planning logistics management (Nepal). There have been several work orders to provide program development and support (USA). Their contracts include technical health institute (Syria), nutrition planning and analysis (see page 135), university center for health services (Cameroon), area Schistosomiasis control (Zaire), health constraints to rural productivity (Cameroon), project identification/development and assessment (worldwide), health management planning (Liberia), health manpower training (Swaziland), health-tropical disease (see page 110), primary health care (Northern Sudan), development of health services (Syria) and health services development project (Botswana).

FOREIGN LANGUAGES SERVICE

The purpose of this service is to provide proficiency in foreign languages as required by authorized personnel for effective performance of their responsibilities in connection with AID programs.

Contractors provide individual, tutorial and group conversational foreign language instruction for AID and PASA personnel, contract personnel and dependents. Instruction is provided on elementary, intermediate and advanced levels with access to audio equipment for practice and drill at the contractor's establishments. Taped recordings of text lessons and tape recorders are made available for use of students for study and practice purposes on the contractor's premises.

Services in French, Spanish and/or Portuguese are conducted at U.S. Government facilities. AID language proficiency testing of students may be given at any time at FSI.

Class schedules are flexible including early morning, evening and occasional Saturday classes. Instruction is supervised by a linguist or a language specialist skilled in the techniques of language instruction who visits the classes at least once a week on the contractor's premises and the last week of each month on Government premises.

FOREIGN LANGUAGES (See page 92)

IQC CONTRACTOR	CONTRACT NO.
Inlingua Schools of Languages	AID/otr-C-1716 AID/otr-C-1749

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Marcelle Carlier PM/TD (703) 235-9094	Mrs. Ricki Sacks (202) 293-5410	Small Business

DURATION

February 8, 1979 through February 7, 1980 (1716) renewed through February 7, 1981
July 1, 1979 through June 30, 1980 (1749) renewed through June 30, 1981

AID EXPERIENCE

The company has operated for approximately two years in the Washington area.

COMMENT

The purpose of these two contracts is to provide language proficiency for AID employees, PASA and contract personnel and dependents when authorized, through group, individual and tutorial training. Foreign language proficiency may be provided under contract 1749 only to personnel of other U.S. Government Agencies. Inlingua (Washington) is a franchise of a large nationwide language training operation.

FOREIGN LANGUAGES (See page 92)

IQC CONTRACTOR

International Center for Language Studies

CONTRACT NO.

AID/otr-C-1715

AID CONTACT

Marcelle Carlier
PM/TD
(703) 235-9094

IQC CONTACT

Bruce Boyer
(202) 223-3620

TYPE OF ORGANIZATION

Small Business

DURATION

January 5, 1979 through January 4, 1981

AID EXPERIENCE

The firm has been in business over 13 years and had a previous AID language services IQC in 1975.

COMMENT

Services are provided for authorized AID employees, contract and PASA personnel and dependents to insure effective performance of their responsibilities in AID programs. In addition to its Washington headquarters, this contractor also has language centers at Usson College, Bangor, Maine 04401, and at Manama, Bahrain (Dr. Ernest Parkin, Director).

HEALTH -- HANDPUMP TECHNOLOGY SERVICE

This service provides AID and/or cooperating agencies with short-term advisory services relating to the planning, design and evaluation of handpump technology programs and projects and related Agency policies and procedures. Contractors provide country, sectoral and broad program analyses, including the assessment of economic, social and other relevant factors and studies related to the identification, preparation, design and evaluation of specific programs and projects. Additional services are for the development of design and evaluation methodologies, the development of suitable Agency and participating agency procedures, and the teaching of these concepts and procedures.

Sectoral and inter-sectoral analyses will define AID health objectives and programs; define constraints, chart resource parameters, identify alternative interventions; and develop quantitative and other measurable indicators of progress towards the objectives adopted. Studies and analyses will help to identify, assess, and design handpump technology projects and project sub-components with emphasis on appropriate factors. These factors may include technical, economic, and social feasibility, cost, efficiency, equitable distribution of benefits, impact on minorities, effects on population, time required, ease of management, degree of institutional change, institution-building requirements, resources, environment, risk, and host country ability to support project activities. Such studies will integrate evaluative elements into project design, with provisions for periodic review and reformulation.

Individual contractors provide services in most or all of the following disciplines:

- administration
- assessment and evaluation
- carpentry
- chemical and bacteriological analysis of water
- environmental health aspects of rural water supply projects
- geo-hydrology
- handpump mechanics/installation
- hydraulics and fluid mechanics
- industrial engineering
- interfacing of materials engineering
- knowledge of materials fatigue engineering
- local LDC small foundry practices
- local LDC small machine shop practices
- logistics management
- management and organization
- marketing analysis
- mechanical engineering
- public health engineering
- research design
- sanitary engineering
- technical assistance to implementing organizations
- training materials development
- training of trainers skills
- water well construction and design
- well drilling technology

HEALTH -- HANDPUMP TECHNOLOGY (See page 95)

IQC CONTRACTOR	CONTRACT NO.
Georgia Technical Research Institute	AID/SOD/PDC-C-0143

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Victor Wehman DS/HEA (703) 235-9823	Carol Cooke (404) 894-4819 or 4814	Nonprofit

DURATION

December 28, 1978 to December 27, 1980

AID EXPERIENCE

Georgia Tech has provided contract services to AID for approximately 8 years and also has a current IQC for energy design and evaluation (see page 76). Other contracts were for appropriate technology (Ghana), non-conventional energy training, employment generation through stimulation of small industry, pyrolytic conversions of agriculture wastes, management of participant training, desalination and power (Africa) and technical services in small industry (Chile).

Work under this IQC has included working meeting in handpump selection and testing (United Kingdom), development applications of intermediate technology (Ghana) and handpump technical assistance (Togo, Benin, and Indonesia).

COMMENT

Georgia Tech services to AID and LDCs in handpump technology include cost-effectiveness analysis, marketing surveys, technical assistance and coordination in production/manufacturing/quality control and training of workers/trainees and local water supply technicians. They also assist in project paper preparation, planning and implementation of pilot or demonstration projects and installation into wells, monitoring and reporting of results and assisting local organizations in operation and maintenance techniques with administrative and logistical support.

HEALTH -- HANDPUMP TECHNOLOGY (See page 95)

IQC CONTRACTOR

Meta Metrics, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0180

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Victor Wehman DS/HEA (703) 235-9823	Leo T. Surla, Jr. Richard Brush (202) 966-7276	Small Corporation - Minority

DURATION

April 18, 1979 through April 17, 1981

AID EXPERIENCE

Handpump technology services have included work in El Salvador and the Yemen Arab Republic and additional work orders are being processed. The firm has been active for seven years in project evaluation work. Meta Metrics also provides services to AID under a separate IQC for rural water supply and sanitation (see page 105).

COMMENT

This contract provides for design and evaluation services in handpump technology which may include demand marketing surveys, cost analysis, production technical advice, quality control, training materials and training, pilot projects and operation and maintenance technical assistance. Specialists being utilized or available under this IQC include handpump installers, well designers, management and marketing specialists, sanitary and public health engineers, geo-hydrologists, hydraulic specialists, water chemists, microbiologists, well drillers, social anthropologists and health economists.

HEALTH -- PLANNING AND DELIVERY SYSTEMS SERVICE

These contracts provide AID and/or cooperating agencies with short-term advisory services relating to the planning, design and evaluation of health planning and health delivery systems programs and projects and related Agency policies and procedures. These services are country, sectoral and broad program analyses, including the assessment of economic, social and other relevant factors and studies related to the identification, preparation, design and evaluation of specific programs and projects. Other services are the development of design and evaluation methodologies, the development of suitable Agency and participating agency procedures, and the teaching of these concepts and procedures.

Sectoral and inter-sectoral analyses define AID health planning objectives and programs; define constraints, chart resource parameters, identify alternative interventions; and develop quantitative and other measurable indicators of progress towards the objectives adopted. Studies and analyses identify, assess, and design health planning and delivery projects and project sub-components with emphasis on factors appropriate to each activity. These factors may include technical, economic, and social feasibility, cost, efficiency, equitable distribution of benefits, impact on minorities, effects on population, time required, ease of management, degree of institutional change, institution-building requirements, resources, environment, risk, and host country commitment and ability to support project activities. Such studies integrate evaluative elements into project design, with provisions for periodic review and reformulation.

Health planning and delivery system contractors provide services in most or all of the following disciplines:

- administration (in and out patient)
- anthropology
- budget analysis
- curriculum design
- demography
- environmental health
- epidemiology
- formulary design
- health economics
- health education
- information and data systems
- logistics
- management
- manpower analysis
- sociology
- statistics
- transportation analysis

HEALTH -- PLANNING (See page 98)

IQC CONTRACTOR

Family Health Care, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0198

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Irving Taylor DS/HEA (703) 235-9649	Lawrence Williams (202) 293-2370	Small Corporation

DURATION

April 26, 1979 through April 25, 1981

AID EXPERIENCE

There have been three recent work orders under this IQC including accelerated impact plan - urban primary health (El Salvador), health sector survey (Uganda) and intermediaries and health (USA). Other AID contracts with FHC include project identification/development and assessment services (1975), health/population sector framework (1976), demographic planning in the Sahel (1978), regional project design activities (Korea), MCH/FP model delivery systems (1973) and institutional capability development grant (1971).

COMMENT

Family Health Care lists 30 categories of specialists available in the fields of health economics, epidemiology, statistics, manpower analysis, transportation analysis, management, sociology, formulary design, curriculum design, anthropology, health education, logistics, information and data systems, budget analysis, environmental health, demography, maternal and child health, endemic disease control, facilities planning and design, tropical medicine, mental health, clinical services, health planning, program planning and evaluation, survey/social science research, public health/community medicine, nutrition planning, personnel training and family planning.

HEALTH -- PLANNING (See page 98)

IQC CONTRACTOR

Management Sciences for Health

CONTRACT NO.

AID/SOD/PDC-C-0199

AID CONTACT

Irving Taylor
DS/HEA
(703) 235-9649

IQC CONTACT

Peter Roussell
(617) 482-9450

TYPE OF ORGANIZATION

Nonprofit Corporation

DURATION

April 25, 1979 through April 24, 1981

AID EXPERIENCE

Work orders under this IQC have included health sector planning (Honduras), primary health care (Burma), health project development (Burma), project development and support (Jamaica), Tihama health project design (Yemen), health technical support (Bolivia) and planning/management and research (Mauritania). Other AID contracts are population/family planning management for rural and family health services (Afghanistan), development and assessment services (1975), family planning management information system (1971), integration of health services (1975), and population planning (Philippines 1975).

COMMENT

MSH lists 16 categories of specialists available in the fields of health economics, epidemiology, statistics, manpower analysis, transportation analysis, management, sociology, formulary design, curriculum design, anthropology, health education, logistics, information and data systems, budget analysis, environmental health and demography. MSH does not have a clinical services technician, family planning programmer, health planner, nutrition planner, program planning and evaluation specialist or social science researcher/surveyor.

HEALTH -- PLANNING (See page 98)

IQC CONTRACTOR

One America, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0201

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Irving Taylor DS/HEA (703) 235-9649	Julia Robinson (202) 628-2216	Small Corporation - Minority

DURATION

April 25, 1979 through April 24, 1981

AID EXPERIENCE

One work order has been issued (May 1979) for program development and support for project paper completion for integrated rural health/family planning services. Other AID contracts are family planning (Egypt) and technical services (Africa - 1977).

COMMENT

One America lists eleven categories of employee specialists who are health economists, manpower analysts, health managers, sociologists, formulary design specialists, curriculum design specialists, anthropologists, health education specialists, information and data systems specialists, environmental health specialists and demographists.

HEALTH -- PLANNING (See page 98)

IQC CONTRACTOR

SECON, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0200

AID CONTACT

Irving Taylor
DS/HEA
(703) 235-9649

IQC CONTACT

Dr. Rosalyn King
(213) 564-1173

TYPE OF ORGANIZATION

Small Corporation - Minority

DURATION

April 25, 1979 through April 24, 1981

AID EXPERIENCE

Work under this contract is for practical training in health education (Cameroon). There are no records of other AID contracts with SECON on file.

COMMENT

SECON lists 17 categories of specialists in the fields of health economics, epidemiology, statistics, manpower analysis, management, sociology, formulary design, curriculum design, health education, logistics, information and data systems, environmental health and demography.

HEALTH -- PLANNING (See page 98)

IQC CONTRACTOR

Westinghouse Electric Corporation
Health Systems

CONTRACT NO.

AID/SOD/PDC-C-0197

AID CONTACT

Irving Taylor
DS/HEA
(703) 235-9649

IQC CONTACT

Bernard Watts
(301) 992-3100

TYPE OF ORGANIZATION

Large Corporation

DURATION

April 25, 1979 through April 24, 1981

AID EXPERIENCE

There are no work orders in health planning under this IQC as of this writing. Other Westinghouse contracts have included health care in Haiti, commercial contraceptive survey (Pakistan, Turkey, Brazil, Columbia, Korea, Indonesia, Tunisia, Ghana), contraceptive prevalence study (LDCs), development of commercial contraceptive marketing (Ghana, Nepal, and Jamaica), project identification/development and assessment services (1975) and health planning (1975).

COMMENT

Westinghouse lists 22 categories of specialists available in the fields of health economics, epidemiology, statistics, manpower analysis, transportation analysis, management, sociology, formulary design, curriculum design, anthropology, health education, logistics, information and data systems, budget analysis, environmental health, demography, clinical services, nutrition planning, health planning, social science research and program planning and evaluation.

HEALTH -- RURAL WATER SUPPLY AND SANITATION SERVICE

This service provides AID and/or cooperating agencies with short-term advisory assistance relating to the planning, design and evaluation of programs and projects in rural water supply and sanitation and related Agency policies and procedures. This includes country, sectoral and broad program analyses, the assessment of economic, social and other relevant factors and studies related to the identification, preparation, design and evaluation of specific programs and projects. Other services relate to the development of design and evaluation methodologies, development of suitable Agency and participating agency procedures, and the teaching of these concepts and procedures.

Sectoral and inter-sectoral analyses will define AID rural water supply and sanitation objectives and programs; define constraints, chart resource parameters, identify alternative interventions; and develop quantitative and other measurable indicators of progress towards the objectives adopted. Studies and analyses will help to identify, assess, and design rural water supply and sanitation projects with emphasis on factors appropriate to each activity. These factors may include technical, economic, and social feasibility, cost, efficiency, equitable distribution of benefits, impact on minorities, effects on population, time required, ease of management, degree of institutional change, institution-building requirements, resources, environment, risk, and host country commitment and ability to support project activities. Such studies will integrate evaluative elements into project design, with provisions for periodic review and reformulation.

Services in most or all of the following disciplines are provided:

- administration
- carpentry/masonry/plumbing
- environmental health program design, sector assessment and evaluation
- evaluation design and performance
- foundry and machine shop practices
- geology/hydrology
- handpump installation
- handpump operation/maintenance
- health economics
- hydraulics/hydro-geology
- logistics
- management
- manpower development
- non-sewered excreta disposal
- organization and management training to implementing LDC organizations
- public health education and engineering
- pump design, operation maintenance, fabrication and mechanics
- research design and sampling
- rural environmental health training
- rural industrial waste treatment for tannery, sugar cane, coffee, textile and rendering plants
- rural water supply training
- sanitary engineering (rural)
- socio-cultural anthropology
- solid wastes management
- water chemistry
- water microbiology
- well drilling technology (simple techniques)

HEALTH -- RURAL WATER (See page 104)

IQC CONTRACTOR

Meta Metrics, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0178

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Victor Wehman DS/HEA (703) 235-9823	Leo T. Surla, Jr. Richard Brush (202) 966-7276	Small Corporation - Minority

DURATION

April 18, 1979 through April 17, 1981

AID EXPERIENCE

Current work under this IQC includes the Yemen community water and sanitation systems and technical support (El Salvador). The company has one other AID contract which is also in the health sector for handpump technology (see page 97).

COMMENT

Meta Metrics provides services focused on rural domestic water supply, rural human waste disposal, rural environmental sanitation (including waste collection and disposal, non-sewered excreta disposal, water pollution and other environmental health hazards. Activities include assessment and analyses of factors and data, planning, design and development of projects (including training) and research in rural water supply and sanitation. Specialists available under this IQC are socio-cultural anthropologist, water chemist, water microbiologist, logistician, rural water supply manager/administrator, public health educator, manpower specialist, research designer/sampler, evaluation performer/designer, health economist, environmental health assessor/evaluator, country engineer, rural public health engineer, hydrologist and solid waste management specialist.

HEALTH -- RURAL WATER (See page 104)

IQC CONTRACTOR	CONTRACT NO.
National Water Well Association	AID/SOD/PDC-C-0179

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Victor Wehman DS/HEA (703) 235-9823	Dana Armitage (614) 846-9355 (will establish a Washington office)	Nonprofit

DURATION

April 18, 1979 through April 17, 1981

AID EXPERIENCE

Work orders under this contract include water treatment equipment testing related to Borangay water (Philippines) and Surakarta potable water (Indonesia).

No other AID contracts are on file for this corporation.

NWWA is an AID subcontractor for water supply and community water development in the DS/DIU knowledge synthesis project.

HEALTH -- TROPICAL DISEASE SERVICE

These contracts provide AID and/or cooperating agencies with short-term advisory services relating to the planning, design and evaluation of tropical disease programs and projects and related Agency policies and procedures. This includes country, sectoral and broad program analyses, including the assessment of economic, social and other relevant factors. They perform studies related to the identification, preparation, design and evaluation of specific programs and projects. Other services are related to the development of design and evaluation methodologies, the development of suitable Agency and participating agency procedures, and the teaching of these concepts and procedures.

Sectoral and inter-sectoral analyses will define AID health objectives and programs; define constraints, chart resource parameters, identify alternative interventions; and develop quantitative and other measurable indicators of progress towards the objectives adopted. Studies and analyses will help to identify, assess, and design tropical disease projects and project sub-components with emphasis on factors appropriate to each activity. These factors may include technical, economic, and social feasibility, cost, efficiency, equitable distribution of benefits, impact on minorities, effects on population, time required, ease of management, degree of institutional change, institution-building requirements, resources, environment, risk, and host country commitment and ability to support project activities. Such studies will integrate evaluative elements into project design, with provisions for periodic review and reformulation.

Individual contractors provide services in most or all of the following disciplines:

anthropology
ecology
environmental analysis
epidemiology
evaluation design and performance
health economics
malacology
malariology
management
manpower development
medical entomology
parasitology
pest management
pharmacology
public health administration, education and engineering
research design and sampling
sociology
source reduction
survey design and data analysis
toxicology
tropical medicine
vector control

HEALTH -- TROPICAL DISEASE (See page 107)

IQC CONTRACTOR

American Public Health Association

CONTRACT NO.

AID/SOD/PDC-C-0164

AID CONTACT

Jim Erickson
DS/HEA
(703) 235-1403

IQC CONTACT

Wm. H. McBeath
(202) 789-5600

TYPE OF ORGANIZATION

Nonprofit - Large

DURATION

April 2, 1979 through April 1, 1981

AID EXPERIENCE

Recent work under this contract is in malaria strategy for Africa. Their work has also included contracts for weaning diet practices, information clearinghouse (worldwide), strengthening health delivery systems (Africa - 1975), development and evaluation of integrated delivery systems (DEIDS - Thailand), program development and support (Africa), role of health VOLAGS and associations in support of national development goals (1970), development and evaluation of integrated delivery systems for health/family planning and nutrition (1972), field support technical assistance (1975), health and family planning (1969), family planning (Indonesia) and others.

HEALTH -- TROPICAL DISEASE (See page 107)

IQC CONTRACTOR		CONTRACT NO.
Insect Control and Research, Inc.		AID/SOD/PDC-C-0163
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
Jim Erickson DS/HEA (703) 235-1403	Eugene J. Gerberg (301) 747-4502	Small Corporation

DURATION

March 27, 1979 through March 26, 1981

AID EXPERIENCE

Work under this IQC has included a programmatic environmental assessment of Asian malaria control programs for interregional application (1979-1980).

Other AID contract services with ICR were for environmental impacts relating to malaria control services (Sri Lanka - 1977, Thailand - 1978).

HEALTH -- TROPICAL DISEASE (See page 107)

IQC CONTRACTOR	CONTRACT NO.
Medical Service Consultants, Inc.	AID/SOD/PDC-C-0162

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jim Erickson DS/HEA (703) 235-1403	Catherine A. Ekimoff (703) 525-8310	Small Corporation

DURATION

March 26, 1979 through March 25, 1981

AID EXPERIENCE

MSC has had extensive experience with AID in helping to develop and implement health delivery system projects.

Current or recent services under this IQC include university center for health sciences (Cameroon), area Schistosomiasis control (Zaire) and health constraints to rural productivity (Cameroon). Other AID contracts are technical health institute (Syria), nutrition planning and analysis (see page 135), family planning logistics (see page 91), project identification/development and assessment (worldwide), health management planning (Liberia), health manpower training (Swaziland), primary health care (Northern Sudan), development of health services (Syria) and health services development project (Botswana).

HOUSING POLICY AND GUARANTY SERVICE

Five major areas of housing service are economics, policy/planning and programming, market analysis, finance and social/physical support components. Contractors perform analysis and research, conduct specialized studies, evaluate current housing programs, provide technical and management assistance to LDCs and other related services.

Housing economics may include impact of housing costs and foreign borrowing on a host country economy, cost benefit ratios, alternate land uses, investments infrastructure, impact on employment of housing assistance and relation of specific housing industries to the total economy.

Shelter policy, planning and programming includes the status of shelter in the overall economic situation of an LDC, definition of basic shelter goals and the role of shelter suppliers, shelter users, delivery systems, program mix, national guidelines and evaluation procedures.

Housing market analysis consists of existing housing stock, income levels by housing type, rental and ownership data, occupancy rates, population housing preferences, ownership desire and income available, requirements projections and future demand by price category.

Housing finance activities may include capital generation, savings and loan operations, secondary market operations, mortgage insurance, housing finance regulatory agencies, readjustment mechanisms, housing finance legislation, deposit insurance, new housing finance concepts (such as variable payment mortgages) and the relation of housing finance to the internal capital markets of an LDC.

Social and physical components in support of shelter sector assistance may consist of methodology development to assist in design and implementation of the social and physical infrastructure to accompany shelter programs for lower income neighborhoods. It may also include development of background papers on how the housing guaranty scope of activity might be expanded to include financing of such facilities as clinics, schools, training centers, day care centers and the potential employment effects in terms of skill training, small business loans, technical assistance for small enterprises that employ residents and the planning and management aspect of the physical infrastructure.

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR	CONTRACT NO.
Abeles, Schwartz, Haeckel and Silverblatt, Inc. (Formerly Boone, Young and Associates)	AID/otr-C-1637

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Warren Frayne DS/H (202) 632-0086	Peter Abeles (212) 475-3030	Small Corporation Joint Venture

DURATION

April 21, 1978 through July 22, 1980

AID EXPERIENCE

Work orders under this IQC have included urban slum upgrading study update (Jamaica), shelter planning and programming for urban poor (Guatemala), economic effects of housing guaranty (Jamaica), shelter sector strategy (Panama), technical assistance in housing and redevelopment and savings and loan training (Israel), shelter sector assessment (Israel).

COMMENT

This contractor provides services in the fields of housing economics, shelter policy/planning and programming, housing market analysis and housing finance only.

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR

Clapp and Mayne, Inc.

CONTRACT NO

AID/otr-C-1642

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Warren Frayne DS/H (202) 632-0086	Edibaldo Silva Lopez (809) 723-9797	Small Corporation

DURATION

June 3, 1978 through September 4, 1980

AID EXPERIENCE

Work under this IQC has included technical assistance to the national housing agency and the Central American Bank for Economic Integration in housing policy and development of secondary mortgage market (all in Honduras). This contractor has served AID for over 15 years mainly in the Caribbean, Africa and Latin America. Current IQCs are also active in agriculture (see page 24) and urban and regional development (see page 161).

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR

De Voy Collaborative

CONTRACT NO

AID/otr-C-1634

AID CONTACT

Warren Frayne
DS/H
(202) 632-0086

IQC CONTACT

Robert De Voy
(202) 387-6425

TYPE OF ORGANIZATION

Small Business
Sole Proprietorship

DURATION

February 3, 1978 through July 17, 1980

AID EXPERIENCE

Work orders have included updating the 1976 Lesotho shelter sector analysis, Lesotho draft national housing policy, Liberia low income shelter project and housing policy guidances, Thailand Bangplee - Bangpo project and technical assistance to Central American Bank for Economic Integration (Honduras). There are no other AID contracts with De Voy on file.

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR

Latin American Development Corporation

CONTRACT NO.

AID/otr-C-1655

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Warren Frayne DS/H (202) 632-0086	Marlo Schram (305) 945-9795	Small Corporation

DURATION

July 10, 1978 through July 30, 1980

AID EXPERIENCE

Work under this IQC has included selected development problems, National Mortgage Bank assessment (Panama) and technical assistance to the National Mortgage Bank of Panama in implementation of secondary mortgage operations.

COMMENT

This contractor provides housing finance services only. Services may include financial analyses and research, specialized studies and evaluations, technical and management financial assistance and other related financial activities. The one full-time employee available is a housing finance specialist. Others may be provided on a consultant basis.

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR

Louis Berger International, Inc.

CONTRACT NO.

AID/otr-C-1641

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Warren Frayne DS/H (202) 632-0086	Cynthia Cook (202) 466-4000	Large Corporation

DURATION

March 13, 1978 through August 4, 1980

AID EXPERIENCE

Work under this IQC has included technical assistance to Guatemala housing bank, NHA secondary cities program analysis (Thailand), Casablanca socio-economic survey (Morocco), shelter sector assessment (Sudan), program development for socio-economic services (Tunisia) and shelter sector assessment update (Morocco). Employees available are housing economists, shelter policy planning and programming specialists, market analysts, housing finance specialists and social and physical infrastructure specialists. Other Louis Berger International AID contracts include small farm development (Sudan), transportation policy (Southern Africa), computer technology/telecommunications (Tunisia) and architect and engineer services IQC (see page 43), agriculture development and assessment (worldwide), soil surveys (Syria), a joint venture in energy services (see page 77), and others.

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR

Richard T. Pratt Associates, Inc.

CONTRACT-NO.

AID/otr-C-1635

AID CONTACT

Warren Frayne
DS/H
(202) 632-0086

IQC CONTACT

Mr. R. T. Pratt
(801) 972-9327

TYPE OF ORGANIZATION

Small Corporation

DURATION

February 21, 1978 through July 20, 1980

AID EXPERIENCE

Work has included low cost housing final regular evaluation (Portugal), housing finance seminar (Malawi), National Housing Bank plan development and implementation (Egypt), shelter finance sixth conference on housing and training workshop (Morocco and Washington, D.C.), technical assistance to Central American housing (Honduras), financial analysis (Cameroon), low income shelter demonstration financial plan (Liberia), finance seminar (U.S.), housing finance study (Portugal) and review of Credit Foncier Egyptian (Egypt).

Pratt Associates previously did extensive work for AID under a 1975 contract for analysis of housing policy, programs and markets in LDCs as related to present and potential housing guaranty programs.

COMMENT

Pratt will provide housing services in three sectors. These are in housing economics, housing market analysis and housing finance. Within these sectors they will provide analyses and research, special studies and evaluations and technical and management assistance and related services.

Pratt employees are listed as managers and senior and junior level specialists who are paid on a daily rate basis.

HOUSING POLICY AND GUARANTY (See page 111)

IQC CONTRACTOR

Rivkin Associates, Inc.
(Rivkin-Carson, Inc.)

CONTRACT NO.

AID/otr-C-1636

AID CONTACT

Warren Frayne
DS/H
(202) 632-0086

IQC CONTACT

Mel Rivkin
(202) 337-3100

TYPE OF ORGANIZATION

Small Corporation

DURATION

February 23, 1978 through July 22, 1980

AID EXPERIENCE

Work orders include sixth conference on housing in Africa, technical assistance (Peru), shelter training workshop (U.S.), Africa urban land use and policy and country sector appraisals (Swaziland and Zambia). In 1974 Rivkin did a technical study for AID on feasibility and means of adapting international land use programming techniques for extensive use in small and intermediate sized cities in developing countries.

COMMENT

Rivkin provides services in shelter policy/planning and programming, housing market analysis and social and physical components in support of shelter sector assistance programs. Their contract does not include housing economics or housing finance services.

LIBRARY AND INFORMATION SCIENCES SERVICE

Contracts in this series are designed to provide library and information science technical services. This includes three major areas of expertise broken down as follows:

1. Bibliographic Services - includes searches for materials of all kinds (printed, ephemeral, microform, audio-visual, etc. issued commercially, or by governmental bodies, international organizations and associations, societies, foundations, institutions, etc.), literature reviews, current awareness services and identification of individual and institutional expertise in subject fields. These services are made in response to specific verbal or written queries, as well as to specific project documents or at specified points in the program cycle and in manual and /or automated information resources.

2. Library and Information Science Technical Services - includes information technical processing (cataloging by subject and description, classification, catalog records production, use and circulation materials preparation, abstracting and indexing and technical processing systems design), circulation (systems design and mechanisms to access external information resources), and acquisitions (systems design and procurement).

3. Advising and/or surveying - includes library management and information outputs (requirements and specifications, administrative organization and information networking and linkages), and library/information strategies, project design and development, project evaluation and policy formulation.

Employees available under these contracts include administrative librarian (reference specialist), supervisory technical information specialist, technical information officer and support staff.

LIBRARY AND INFORMATION SCIENCES (See page 119)

IQC CONTRACTOR

Costabile Associates

CONTRACT NO.

AID/SOD-C-0002

AID CONTACT

Garland Standrod
DS/DIU
(703) 235-1720

IQC CONTACT

David Harris
(301) 881-2722

TYPE OF ORGANIZATION

Small Corporation
Joint Venture

DURATION

January 30, 1978 to December 31, 1980

AID EXPERIENCE

Work under this IQC has included the integration of SDP documentation information center with the SDP operational files, technical document processing for the information as a tool in development project, and specialized library services to establish cataloging systems. Costabile also inventoried, organized and classified items held by PPC/WID to improve useage and access to all levels of personnel and did a survey of DS/Engineering technical information documents. Costabile has performed cataloging services for DS/DIU and prepared AID project document files for microfilming.

LIBRARY AND INFORMATION SCIENCES (See page 119)

IQC CONTRACTOR		CONTRACT NO.
Herner and Company, Inc.		AID/SOD-C-31
AID CONTACT	**IQC CONTACT**	**TYPE OF ORGANIZATION**
Garland Standrod DS/DIU (703) 235-1720	Del Serrin (202) 293-2600	Small Corporation

DURATION

December 9, 1977 to December 31, 1980

AID EXPERIENCE

Projects under this IQC have included the production of an automated cross reference index file of DS/DIU project and technical information responses and a DS/DIU directories index (cross indexes and coded materials) for the TOC and DDR publications which is compatible with the automated bibliographic file of DIS. Other projects performed have been the Mono River Union Agricultural Research Information Center (Sierra Leone/Liberia) project design, a PIAS library reorganization cataloging and classification system, a reorganization and preservation of AID historical documents and a school feeding bibliography (research on school feeding studies) to produce a concise guide for people concerned with Food For Peace programming.

LIBRARY AND INFORMATION SCIENCES (See page 119)

IQC CONTRACTOR	CONTRACT NO.
Koba Associates, Inc.	AID/SOD-C-32

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Garland Standrod DS/DIU (703) 235-1720	Ford T. Johnson Helen Crawford (202) 328-5710 (202) 328-5700	Small Business Administration 8(a) selection

DURATION

December 22, 1977 to December 31, 1980

AID EXPERIENCE

Koba projects have included planning, management and research for the SDP documentation system (U.S.) and establishment of documentation systems for all information materials of AFR/SFWA/Sahel Development Program Team (SDPT).

LIBRARY AND INFORMATION SCIENCES (See page 119)

IQC CONTRACTOR	CONTRACT NO.
Warner-Eddison Associates, Inc.	AID/SOD-C-30

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Garland Standrod DS/DIU (703) 235-1720	Betty Eddison (617) 661-8124	Small Corporation

DURATION

November 23, 1977 to December 31, 1980.

AID EXPERIENCE

Warner-Eddison activities have included an evaluation of the Science and Technology Information Transfer Project (USA, Thailand, Sri Lanka, Philippines), a study on the merging of AID information functions and facilities, and ARDA abstracts production.

MANAGEMENT CONSULTING SERVICE

This service is provided by the Bureau for Program and Management Services, Office of Management Planning (SER/MP). The objective of these IQCs is to obtain analyses and recommendations for specific AID consulting assignments which require specialized skills on short notice.

Working under the technical direction of the AID Project Officer designated in each work order, the contractor will provide written reports, evaluations or analyses on specific aspects of Agency management problems. Specific work orders may require documentation and assessment of existing procedures and work methods and identification of opportunities for increased effectiveness in the conduct of an AID program or function; analysis and evaluation of Agency management processes and development of recommendations for enhancing their efficiency together with implementation plans; development of options and a recommended course of action for a more effective and efficient organization structure; and provision of management assistance in setting up and carrying out management programs mandated by statute or regulation.

Short-term overseas travel may be required to fulfill certain work orders; however, any travel required must be specifically approved by the AID Project Officer and by any other appropriate Agency officials. The staff specified under these IQCs will consist of senior analysts and technicians in management analysis.

MANAGEMENT CONSULTING (See page 124)

IQC CONTRACTOR	CONTRACT NO.
Birch & Davis Associates, Inc.	AID/otr-C-1693

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Joseph Ellis David Johnson SER/MP (202) 235-2386	Herbert Birch (301) 589-6760	Small Corporation - Minority

DURATION

September 13, 1978 through September 12, 1980

AID EXPERIENCE

Three work orders have been completed under this IQC: a study for DS/DIU on information as a tool in development (1979), management advisory assistance and preparation of a plan for a management appraisal of the AID/Africa Bureau and a public information study for OPA. Birch and Davis also provide accounting and financial management services to AID under a separate IQC (see page 17).

MANAGEMENT CONSULTING (See page 124)

IQC CONTRACTOR	CONTRACT NO.
Booz-Allen & Hamilton, Inc.	AID/otr-C-1689

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Joseph Ellis David Johnson SER/MP (202) 235-2386	John Newman (301) 951-2830	Large Corporation

DURATION

August 31, 1978 through August 30, 1980

AID EXPERIENCE

Two work orders have been completed under this IQC. A study of AID's project design review and authorization/approval process and development of an Agency-wide office automation plan (ASAP).

MANAGEMENT CONSULTING (See page 124)

IQC CONTRACTOR

Cresap, McCormick & Paget, Inc.

CONTRACT NO

AID/otr-C-1690

AID CONTACT

Joseph Ellis
David Johnson
SER/MP
(202) 235-2386

IQC CONTACT

James Buttimer
(202) 463-2800

TYPE OF ORGANIZATION

Large Corporation

DURATION

September 13, 1978 through September 12, 1980

AID EXPERIENCE

Cresap recently completed a management appraisal of the Office of Development Information and Utilization, Development Support Bureau. In 1979 they completed two "Illustrative National Disaster Preparedness Plans" for OFDA under this IQC. There have been no other AID contracts with Cresap.

MANAGEMENT CONSULTING (See page 124)

IQC CONTRACTOR

EMAY, Inc.

CONTRACT NO.

AID/otr-C-1700

AID CONTACT

Joseph Ellis
David Johnson
SER/MP
(202) 235-2386

IQC CONTACT

Manuel Aragon
(703) 734-5700

TYPE OF ORGANIZATION

Small Business Administration
8(a) selection -
Small Corporation -
Minority

DURATION

January 15, 1979 through January 14, 1981

AID EXPERIENCE

EMAY recently completed the development of a "Project Officers' Guidebook for Management of AID Direct Contracts, Grants and Cooperative Agreements."

MANAGEMENT CONSULTING (See page 124)

IQC CONTRACTOR

McManis Associates, Inc.

CONTRACT NO.

AID/otr-C-1692

AID CONTACT

Joseph Ellis
David Johnson
SER/MP
(202) 235-2386

IQC CONTACT

Allan C. Ruoten
(202) 466-7680

TYPE OF ORGANIZATION

Small Corporation

DURATION

September 13, 1978 through September 12, 1980

AID EXPERIENCE

McManis Associates is developing for SDB an information/education package to facilitate the participation of U.S. firms (especially small and disadvantaged businesses) in AID-financed commodity procurement programs.

MANAGEMENT CONSULTING (See page 124)

IQC CONTRACTOR

Science Management Corporation

CONTRACT NO.

AID/otr-C-1691

AID CONTACT

Joseph Ellis
David Johnson
SER/MP
(202) 235-2386

IQC CONTACT

B. K. Farris
(202) 293-5700

TYPE OF ORGANIZATION

Large Corporation

DURATION

September 13, 1978 through September 12, 1980

AID EXPERIENCE

Services under this IQC have been provided for a management appraisal of the Excess Property Program, feasibility analysis and design for the integration of the Excess Property Program with SER/COM, and for the development of a new automated AID/W property records and inventory management system. The company is over 30 years old.

NUTRITION SERVICE

Services in nutrition include assessment of nutrition status of children, field surveys of dietary intake, consumption practices (including income and expenditure patterns), analysis of nutrition data availability and information systems, food production and distribution systems, health status and services and environmental sanitation.

Another service is design of nutrition improvement plans and programs or nutrition components of others such as health or agriculture. This includes nutrition education (schools, extension services, mass media, MCH centers, traditional networks and child care centers), malnourished child rehabilitation, environmental sanitation, food production at local and national levels, production and distribution of nutritious food products, nutrition surveillance and maternal and child feeding.

Contractors will assist in developing and executing multi-sectoral nutrition policies and plans. This area includes analysis of policy impact from agriculture, health, industry or trade sectors, organization and management assistance to nutrition planning units of government and assistance in preparation of national food and nutrition policies and plans.

Training services include planning, designing and conducting manpower development programs for field workers, technical personnel, managers and policy makers in the form of seminar, OJT or workshops, long term training planning, and curriculum and instruction improvement for nurses, nutritionists, doctors, home economists and others involved in nutrition related activities.

Evaluations are done for nutrition intervention impact, efficiency and effectiveness of planning and operations and cost effectiveness comparisons.

Specialists available from contractors under this service will include most or all of the following:

- agricultural economist
- agronomist
- child feeding specialist
- clinical nutritionist
- demographer
- development planner
- environmental sanitation engineer
- epidemiologist
- evaluation specialist
- food economist
- food marketing and distribution analyst
- food technologist
- manpower development/training specialist
- management specialist
- nutrition education/communications specialist
- nutritional/medical anthropologist
- pediatrician
- public health nutritionist/physician
- research design and sampling statistician
- rural sociologist
- survey design and data analysis specialist

NUTRITION (See page 131)

IQC CONTRACTOR	CONTRACT NO.
Community Systems Foundation	AID/SOD/PDC-C-0082

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Hope Sukin DS/N (703) 235-8996	W. D. Drake (313) 761-1357	Nonprofit Large Corporation

DURATION

August 1978 through August 16, 1980

AID EXPERIENCE

CSF has been active in nutrition design, planning, research, and evaluation services for the past several years in Zaire, Chile and Colombia and is currently carrying out an analysis of a number of community-level nutrition/health projects around the world. Assignments under this IQC include program development and support (Honduras), PL-480 evaluation (India), nutrition planning and analysis (Philippines), and nutrition planning project evaluation (Tunisia). Other AID contracts were for nutrition assessment (El Salvador), methods for incorporating nutrition assessment (El Salvador), methods for incorporating nutrition into planning (1973) and analysis and national planning (1974). CSF is publishing the Journal of Abstracts on Nutrition Planning through grants from DS/N.

COMMENTS

For purposes of the IQC, CSF has associated with Tulane University, School of Public Health; Terra Institute of Madison, Wisconsin, which provides agricultural and rural development expertise; and the Foundation for Higher Education (FES) in Cali, Colombia, which provides Colombian nationals experienced in nutrition programs.

NUTRITION (See page 131)

IQC CONTRACTOR

Development Associates, Inc.
(Formerly Hispanic American
Development Corporation)

CONTRACT NO

AID/SOD/PDC-C-0087

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Hope Sukin DS/N (703) 235-8996	Peter B. Davis (703) 979-0100	Large Corporation - Minority

DURATION

August 16, 1978 through August 15, 1980

AID EXPERIENCE

DAI has carried out various AID assignments over the past eleven years primarily in rural development, health and education. The company also has current AID IQCs in development administration (see page 59), PL-480 (see page 140) and education (see page 64).

COMMENT

The company is well recognized for its planning and evaluation and has substantial credentials in a broad range of development efforts in nutrition, family planning, education, agriculture, development administration, and health. The contractor has listed over 110 full-time employees, most of whom are multilingual and multicultural, and hundreds of part-time consultants and associates.

NUTRITION (See page 131)

IQC CONTRACTOR

Manoff International, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0086

AID CONTACT

Hope Sukin
DS/N
(703) 235-8996

IQC CONTACT

Thomas M. Cooke
(202) 783-0246

TYPE OF ORGANIZATION

Large Corporation

DURATION

August 16, 1978 through August 15, 1980.

AID EXPERIENCE

Manoff International has completed mass media nutrition education research projects in Nicaragua and the Philippines and has provided short-term consulting services to a number of missions and agencies during the past 8 years including work in Costa Rica, Cameroon, Indonesia, Bolivia and Ecuador.

NUTRITION (See page 131)

IQC CONTRACTOR

Medical Service Consultants Inc.

CONTRACT NO.

AID/SOD/PDC-C-0083

AID CONTRACT	IQC CONTRACT	TYPE OF ORGANIZATION
Hope Sukin DS/N (703) 235-8996	George Contis (703) 525-8310	Small Corporation

DURATION

August 18, 1978 through August 17, 1980

AID EXPERIENCE

MSC has had extensive experience with AID in helping to develop and implement health delivery system projects. Their contracts include technical health institute (Syria), family planning logistics (see page 91), health-tropical disease (see page 110), project identification/development and assessment (worldwide), health management planning (Liberia), health manpower training (Swaziland), primary health care (Northern Sudan), development of health services (Syria) and health services development project (Botswana).

COMMENT

MSC expanded their capabilities to cover more AID nutrition program requirements with emphasis on nutrition elements of health systems, including public health and clinical nutritionist/physicians, pediatricians and epidemiologists.

NUTRITION (See page 131)

IQC CONTRACTOR

Poynor International, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0085

AID CONTACT

Hope Sukin
DS/N
(703) 235-8996

IQC CONTACT

George V. Poynor
(301) 565-3132

TYPE OF ORGANIZATION

Small Corporation

DURATION

August 28, 1978 through August 27, 1980

AID EXPERIENCE

Poynor has provided extensive nutrition planning and assessment assistance to Latin American countries, carried out an overall nutrition assessment of six Sahel countries in 1976 and is now conducting nutrition planning workshops in the Sahel and Central America through contracts with DS/N. Other work orders include planning support for the Africa famine working group, program development support in health (Panama) and food and nutrition program development (Honduras).

NUTRITION (See page 131)

IQC CONTRACTOR

TransCentury Corporation

CONTRACT NO.

AID/SOD/PDC-C-0084

AID CONTACT

Hope Sukin
DS/N
(703) 235-8996

IQC CONTACT

Warren W. Wiggins
(202) 462-6661

TYPE OF ORGANIZATION

Small Corporation

DURATION

September 15, 1978 through September 4, 1980

AID EXPERIENCE

TransCentury has carried out many short-term nutrition planning, consulting and training assignments for AID. They also recruited and trained the seven "intermediate nutrition planners" currently working in LDCs and are currently providing a long-term technical assistance team to Bolivia in support of the USAID nutrition project.

PL-480 FOOD FOR PEACE SERVICE

Evaluations by contractors of PL-480 Title II programs are provided in specified countries under this service. They will conduct or assist in conducting services primarily in the areas of analysis. These services may include any or all of the following categories:

1. Examining the background and current structure of Title II at the program and project levels, analyzing the role of participating agencies, quantity and cost of inputs, range of outputs, and number of recipients reached.

2. Relating policies of host governments and participating agencies to Title II at the program and project levels, testing for congruence and harmony of purposes, strategies and other policy-related matters.

3. Assessing the extent, degree and basic characteristics of malnutrition; the broad relation of the nutritional status to agricultural production, and the observed and prospective efficacy of supplementary feeding programs (especially Title II) in meeting national nutritional needs.

4. Assessing the contribution of Title II outputs to the improved nutritional, economic and/or educational status of target recipient groups. (Outputs may range from food rations to bridges and irrigation canals. Both direct and indirect or spillover effects should be examined. Actual measurement of these impacts depends on the availability of data. If data are not available, some inferences can be made and recommendations should be offered for undertaking surveys or studies or for establishing an information system.)

5. Appraising the relation between program inputs and outputs, focusing on how efficiently key functions are performed.

6. Assessing the extent to which the Title II program is presently coordinated with other similar programs and how closer ties and improved integration may be effected at both program and project levels.

7. Synthesizing (a) major conclusions of the evaluation regarding overall national nutritional status, relation of Title II to other programs, and general policies, operations and effectiveness of Title II and (b) key recommendations for improved program operations and effectiveness, including possible redirection (as to target recipients or geographic areas) and/or structural modification (e.g., overall program size, composition).

Specialists generally available from each contractor include:

- nutritionist
- storage specialist
- economist
- education specialist
- manpower specialist
- food technologist
- logistics specialist
- storage specialist
- agricultural specialist
- social science anthropological specialist
- public health specialist
- rural development specialist

PL-480 FOOD FOR PEACE (See page 138)

IQC CONTRACTOR

Development Associates, Inc.
(Formerly Hispanic American Development Corporation)

CONTRACT NO.

AID/SOD/PDC-C-0262

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Carolyn Weiskirch PDC/FFP (703) 235-9213	Peter B. Davis or Leveo V. Sanchez (703) 979-0100	Large Corporation - Minority

DURATION

August 6, 1979 through August 5, 1981

AID EXPERIENCE

DAI has carried out various AID assignments over the past eleven years primarily in rural development health and education. The company also has current IQCs in the fields of development administration (see page 59), education (see page 64), and nutrition (see page 133).

COMMENT

The company is well recognized for its planning and evaluation and has substantial credentials in a broad range of development efforts in nutrition, family planning, education, agriculture, development administration, and health. The contractor has listed over 110 full-time employees, most of whom are multilingual and multicultural, and hundreds of part-time consultants and associates.

PL-480 FOOD FOR PEACE (See page 138)

IQC CONTRACTOR

International Science and Technology Institute, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0264

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Carolyn Weiskirch PDC/FFP (703) 235-9213	B. K. W. Copeland (202) 466-7290	Small Corporation - Minority

DURATION

August 2, 1979 through August 1, 1981

AID EXPERIENCE

There are no current work orders on file under this IQC but ISTI has, or has had, 8 other AID contracts in the past 2 years. Among these are environmental and natural resources development (see page 85), dryland agricultural production (Asia Bureau), Amman, Jordan urban regional planning, LDC needs after termination of concessionary development assistance, reforestation and watershed management (Sri Lanka), analysis of AID programs for UNCSTD and national goals, priorities and experiences paper (Senegal).

PL-480 FOOD FOR PEACE (See page 138)

IQC CONTRACTOR

Practical Concepts Incorporated

CONTRACT NO.

AID/SOD/PDC-C-0261

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Carolyn Weiskirch PDC/FFP (703) 235-9213	Dianne Sachs (202) 833-1040	Small Corporation

DURATION

August 2, 1979 through August 1, 1981

AID EXPERIENCE

PCI recently evaluated the FFP program in Kenya under this IQC. This contractor has performed extensive contract services for AID with 16 contracts on file. Among these are training of trainees in management (Ghana, Egypt and other countries), disaster preparedness seminars, urban and regional development projects (see page 163), rural development (see page 157), project identification development and assessment (Africa), PPT system (Mali), RD data and analysis methods, Thailand design and evaluation SOP, DIS pilot test AID/W, DIS data summary and others.

PL-480 FOOD FOR PEACE (See page 138)

IQC CONTRACTOR	CONTRACT NO.
Systematics General Corporation	AID/SOD/PDC-C-0263

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Carolyn Weiskirch PDC/FFP (703) 235-9213	Jim Hufford (703) 698-8500	Small Corporation

DURATION

August 6, 1979 through August 5, 1981

AID EXPERIENCE

There are no active work orders on record as of this writing. SGC previously provided a study of internal office operations for AID/FFP as they relate to efficient utilization of MIS capabilities. They also made a review of PL-480 Handbook 9 source materials covering policy and procedures for all aspects of PL-480.

The company was organized in 1968 to provide assistance to industry and government administrators in planning, management, implementation and evaluation in many fields. It addresses both national and international problems for both government and commercial clients.

PRINTING SERVICE

The indefinite quantity contracts issued for printing services provide AID with photo offset printing and binding of various specifications, plus short notice copying, duplicating, negative making, imaging duplications plates, and metal platemaking.

Certain contractors are utilized for specific AID publications such as Agenda, Congressional Presentations, AID Research and Development Abstract (ARDA) and AID Research and Development Summaries (ARDS). These contractors are responsible for composing, proofing, correcting, printing and publishing according to detailed specifications.

PRINTING (See page 144)

IQC CONTRACTOR

Andrews Reproduction Center

CONTRACT NO.

AID/otr-C-1751

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
G. Grant Braddock SER/MO/PAV (202) 632-8376	Wilbert Andrews (301) 565-2810	Small Business Administration 8(a) selection Small Business - Minority

DURATION

July 16, 1979 through July 15, 1980

AID EXPERIENCE

Previous AID contracts with Andrews have included information as a tool in development (1978-79) for publication of information outputs. Andrews also has handled the composition, printing and mailing of AID Research and Development Abstract (ARDA) and the AID Research and Development Summaries (ARDS).

COMMENT

This contract is for copying and short run duplicating services to AID on short notice. Contractor services may include negative making, imaging duplications plates, metal platemaking, printing, duplicating, copying, binding, packing and delivery.

PRINTING (See page 144)

IQC CONTRACTOR

Bladen Lithographics, Inc.

CONTRACT NO.

AID/otr-C-1753

AID CONTACT

Edward Caplan
SER/MO/PAV
(202) 632-8632

IQC CONTACT

Dave Nestor
(301) 948-8525

TYPE OF ORGANIZATION

Small Corporation

DURATION

June 28, 1979 through June 27, 1981

AID EXPERIENCE

These services are utilized in publishing the Agenda magazine 12 times each year. There are no other AID contracts with Bladen Lithographics on record. The company has been in business for nine years.

COMMENT

This contract provides services to the AID Office of Public Affairs for printing in black and white and color, making negatives and/or positives, binding, packing, delivery, proofs and line and halftone illustrations.

PRINTING (See page 144)

IQC CONTRACTOR

Goodway Graphics of Virginia, Inc.

CONTRACT NO.

AID/otr-C-1748

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
G. Grant Braddock SER/MO/PAV (202) 632-8376	Robert Perotti (703) 941-1160	Small Business

DURATION

July 1, 1979 through January 30, 1981

AID EXPERIENCE

Goodway has had a series of AID contracts over the past 10 years for Agency-wide printing services. They also receive a number of AID printing assignments which are paid from general administrative funds.

COMMENT

Goodway provides the bulk of AID's photo offset printing and binding requirements handling technical publications and reports and special assignments such as the 1981 Congressional Presentations.

PRINTING (See page 144)

IQC CONTRACTOR

McArdle Printing Company

CONTRACT NO.

AID/otr-C-1820

AID CONTACT

G. Grant Braddock
SER/MO/PAV
(202) 632-8376

IQC CONTACT

Edward McArdle
(301) 588-5025

TYPE OF ORGANIZATION

Small Corporation

DURATION

May 1, 1980 through December 1981

AID EXPERIENCE

McArdle has had a series of AID contracts over the past 10 years for Agency-wide printing and hot type composition, (offset and letterpress) printing assignments paid from general administrative and OPA "Front Lines" funds.

COMMENT

McArdle provides hot type composition and printing (offset and letterpress) for publication of AID's "Front Lines" and other special offset and letterpress printing including official invitations.

PRINTING (See page 144)

IQC CONTRACTOR	CONTRACT NO.
Scien-Tech Communications	AID/otr-C-1814 AID/otr-C-1833

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
G. Grant Braddock SER/MO/PAV (202) 632-8376	John J. Pawlik (301) 770-2320	Small Business

DURATION

May 1, 1980 through November 30, 1981 (1814)
July 1, 1980 through January 30, 1982 (1833)

AID EXPERIENCE

Under IQC 1814 Scien-Tech has provided cold type for AID forms which are paid for from general administrative funds.

Scien-Tech has had a series of AID contracts over the past 7 years for Agency-wide photo/copying services and binding services. Under IQC 1833 Scien-Tech receives all of AID blue prints and large ozalid copies reproduction assignments which are paid from general administrative funds.

COMMENT

Scien-Tech provides most of AID blue print and ozalid copies duplicating and cold type printing services.

RURAL DEVELOPMENT SERVICE

Services to be performed under these IQCs relate to programs, policy, procedures and project planning, design and evaluation. This includes country, sector and broad program analyses with assessment of economic, social and other relevant factors and studies of specific programs and projects plus services related to the development of rural development design and evaluation methodologies, development of procedures and the teaching of these concepts and procedures.

Contractors must have at least two skills in the five categories of area development: 1. spatial analysis and planning (farm/market town linkages, etc.), 2. rural/regional administration (local organization and government administration, etc.), 3. rural infrastructure development, 4. resettlement and colonization (community organization, planning, etc.) and 5. types of farming.

In the field of rural non-agricultural development contractors must have skills in at least one of the following three categories: 1. rural market systems, 2. off farm employment generation and 3. rural financial institutions (credit co-ops, credit unions, rural banks, etc.).

In the field of participation contractors must have skills in at least two of the following three: 1. local organizations (political, economic, social), 2. social analysis and 3. local level delivery (extension) systems.

In the field of methodologies for rural development analysis, contractors must have at least two of the following three skills: 1. information systems for rural development, 2. techniques for problem analysis and intervention design and 3. data collection systems.

In the field of national planning for integrated rural development contractors will have skills in two of the following three categories: 1. integration of productive and social service activities, 2. cross-sectoral impact analysis for rural development objective and 3. rural labor migration (internal, international).

As a minimum RD contractors provide at least one of each of the following categories of employees: senior RD specialist, RD specialist, assistant RD specialist, RD researcher and assistant RD researcher.

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR	CONTRACT NO.
Development Alternatives, Inc.	AID/SOD/PDC-C-0189

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jeanne North DS/RAD (703) 235-8918	Donald R. Mickelwait (202) 833-8140	Small Corporation

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

Current work under this IQC includes planning/management and research of the Senegal country development strategy statement, basic village services project (Egypt) and rural planning (Sudan). Other recent contracts with AID are manpower development (Africa), methodology for small scale enterprise assistance projects, agriculture design and evaluation services (see page 26), Arusha planning and development (Tanzania), alternative local organization strategies for rural poor in LDCs (1976), administration and organization of integrated rural development, technical advisory services (Indonesia), local action guidance and implementation, interregional analysis and field support services (worldwide) and North Shaba rural development (Zaire).

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Devres, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0187

AID CONTACT

Jeanne North
DS/RAD
(703) 235-8918

IQC CONTACT

Dennis H. Wood
(202) 797-9610

TYPE OF ORGANIZATION

Small Corporation

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

An active project under this IQC is a report planned for 60-100 pages on the community level socio-economic context of fuelwood use. Other Devres contracts with AID are for rural roads systems and road gravelling review (Kenya), agriculture design and evaluation services (see page 28) and national range and ranch development (Kenya). All of these projects were initiated during the past year.

COMMENT

Devres was started two years ago as an affiliate of non-profit Development Resources by its seven senior associates, most of whom had worked for Arthur D. Little.

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Dimpex Associates

CONTRACT NO.

AID/SOD/PDC-C-0160

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jeanne North DS/RAD (703) 235-8918	L. R. Hazelwood (202) 785-0826	Small Corporation - Minority

DURATION

March 5, 1979 through March 4, 1981

AID EXPERIENCE

Active work orders under this IQC are North Shaba integrated RD (Zaire), integrated development of oases project (Mauritania) and Danfa rural health and family planning (Ghana). Other Dimpex AID contracts include agriculture design and evaluation services (see page 29), Africa project identification development and assessment services (1976) and management training services (logical framework methodology seminars).

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Experience, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0185

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jeanne North DS/RAD (703) 235-8918	Robert A. Delemarre (202) 659-3864	Large Corporation

DURATION

April 24, 1979 through April 23, 1981.

AID EXPERIENCE

Experience, Inc. is an eighteen year old company whose business is 70 percent foreign and 70 percent in the public sector. It is a large business whose small Washington-based staff has managed over 90 task orders in agricultural and rural development under the old IQC series.

Experience, Inc. has active service under this IQC currently in Morocco - mobile skills training units for rural areas feasibility study. Experience, Inc. has been awarded numerous AID contracts in the past 10 years performing services worldwide. Some of these contracts were development and assessment services, technical services district planning and RD (Ghana), dryland agriculture development, small farmer development, seed multiplication, Blue Nile integrated RD (Sudan), design and evaluation services in agriculture (see page 31), technical services (Africa), family planning logistics (see page 90), livestock and agriculture development (North Cameroon), improved rural technology (Africa) and seed research (Tanzania).

COMMENT

The firm has its beginnings and its base in agribusiness and related areas.

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Inter-American Development Institute
(formerly known as Inter-American
Literacy Foundation)

CONTRACT NO.

AID/SOD/PDC-C-0161

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jeanne North DS/RAD (703) 235-8918	Marina Fanning-Firfer (202) 332-0833	Nonprofit - Small Corporation - Minority

DURATION

March 7, 1979 through March 6, 1981

AID EXPERIENCE

Active work under this IQC includes a survey of need for support of U.S. Hispanic PVOs in international development programs with emphasis on RD. Under the previous name this contractor received an AID grant in 1975 for work in Panama to provide comprehensive multi-media non-formal education support to the Guaymi Indian population (Tole District) which was part of a 3 year integrated Panamanian regional development plan. The corporation has 18 years of experience in rural development through non-formal education and community development.

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Multinational Agribusiness Systems, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0186

AID CONTACT

Jeanne North
DS/RAD
(703) 235-8918

IQC CONTACT

Gaylord Walker
(202) 872-8782

TYPE OF ORGANIZATION

Small Corporation

DURATION

April 23, 1979 through April 22, 1981

AID EXPERIENCE

MASI provides design and evaluation services in development administration (see page 60), a very large contract for National Agriculture Research Institute development (Zaire), design and evaluation services in agriculture (see page 32), project identification development and assessment (Africa and NESA), and agriculture credit (Kenya-1976). Current IQC work is underway in Bolivia to assist in project development for crop substitution of coca.

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Practical Concepts Incorporated

CONTRACT NO.

AID/SOD/PDC-C-0190

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Jeanne North DS/RAD (703) 235-8918	Leon J. Rosenberg (202) 833-1040	Small Corporation

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

Under this IQC work orders include RD conference management and followup, agriculture workshop, Siliana project evaluation (Tunisia) and agriculture systems support (Kenya).

This company has done extensive AID contract work since its inception 10 years ago, with 16 contracts on file. Among these are training of trainees in management (Ghana, Egypt and other countries), disaster preparedness seminars, urban and regional development projects (see page 163), project identification development and assessment (Africa), PPT system (Mali), RD data and analysis methods, Thailand design and evaluation SOP, PL-480 Food for Peace evaluations (see page 142), DIS pilot test AID/W and DIS data summary.

RURAL DEVELOPMENT (See page 150)

IQC CONTRACTOR

Virginia State College

CONTRACT NO.

AID/SOD/PDC-C-0188

AID CONTACT

Jeanne North
DS/RAD
(703) 235-8918

IQC CONTACT

Dr. Huey J. Battle
(804) 520-6581

TYPE OF ORGANIZATION

Nonprofit Corporation

DURATION

April 24, 1979 through April 23, 1981

AID EXPERIENCE

There are no active work orders on file for this IQC. In 1971 VSC received a 5-year grant from AID "to improve competence in agricultural economics and to analyze and contribute to resolving problems of low income farm and rural non-farm units." As of late 1979, $850,000 had been obligated for this project. VSC has also performed participant training services over the past nine years and received a Title XII matching formula university strengthening grant from AID (1979).

URBAN AND REGIONAL DEVELOPMENT SERVICE

Short term urban and regional development services include planning, design and evaluation of programs, projects and related AID policies and procedures. This includes country, sectoral and broad program analyses (with assessment of economic, social and other relevant factors) and studies related to identification, preparation, design and evaluation of specific programs, methodologies, participating agency procedures and the teaching of these concepts and procedures.

Specific disciplines within the field of urban and regional development include urban and regional planning and analysis, urban poverty analysis and program development, urban employment and labor markets, urban government, urban environment/energy and analysis and urbanization research (multidisciplinary research into the process of urbanization).

A minimum of 16 categories of urban development specialists are specified under each contract. These are specialists in urban planning/development, spatial geography, market systems, economics, survey design and data analysis (urban poverty), sociology, anthropology, social/community planning, labor economics, small scale enterprise, administration and management, municipal works and services, finance, legal reform, environment, energy systems, urban development (analysis and research) and urban systems.

URBAN AND REGIONAL DEVELOPMENT (See page 159)

IQC CONTRACTOR	CONTRACT NO.
Applied Systems Institute, Inc.	AID/SOD/PDC-C-0151

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Eric Chetwynd DS/UD (703) 235-9092	Duk J. Won (202) 785-0920	Small Corporation - Minority

DURATION

January 26, 1979 through January 25, 1981

AID EXPERIENCE

Recent work under this IQC includes differential indicators of living conditions in urban and rural places of selected developing countries (USA). There are no other work orders and no other AID contracts on file with ASI.

URBAN AND REGIONAL DEVELOPMENT (See page 159)

IQC CONTRACTOR

Clapp & Mayne, Inc.

CONTRACT NO.

AID/SOD/PDC-C-0156

AID CONTACT

Eric Chetwynd
DS/UD
(703) 235-9092

IQC CONTACT

Edibaldo Silva Lopez
(809) 833-0004
723-9797

TYPE OF ORGANIZATION

Small Corporation

DURATION

March 16, 1979 through March 15, 1981

AID EXPERIENCE

Current IQC activity includes technical support (Honduras) and employment/investment promotion/industrial entries (Barbados). This contractor also provides IQC services to AID in agriculture (see page 24), and in housing policy and guaranty (see page 113), and has had numerous other AID contracts over the past 15 years in Latin American and African countries.

URBAN AND REGIONAL DEVELOPMENT (See page 159)

IQC CONTRACTOR	CONTRACT NO.
PADCO, Inc. (Planning and Development Collaborative International)	AID/SOD/PDC-C-0155

AID CONTACT	IQC CONTACT	TYPE OF ORGANIZATION
Eric Chetwynd DS/UD (703) 235-9092	Judith A. Hawk (202) 296-0004	Large Corporation

DURATION

February 16, 1979 through February 15, 1981

AID EXPERIENCE

Recent work under this IQC includes land use programming (USA), urban planning (Jordan), program for the urban poor (worldwide) and preliminary reconnaissance for urban/regional sector assessment (Cameroon).

Other PADCO contracts with AID are low income housing (Cameroon, Tunisia), land use programming and control for intermediate-size cities (LDCs), urban and regional planning (1973), housing program feasibility study (Korea), national housing policies (Africa), field manual and test plan for assessing urban impact of capital investments, housing policy (Korea), technical assistance (Jamaica 1975), housing policy/programs and markets analysis (LDCs), town planning (Syria), pilot networking in urban development (1974), low income shelter (Togo) and technical services (Indonesia).

URBAN AND REGIONAL DEVELOPMENT (See page 159)

IQC CONTRACTOR

Practical Concepts Incorporated

CONTRACTOR NO.

AID/SOD/PDC-C-0154

AID CONTACT	IQC CONTACT	TYPES OF ORGANIZATION
Eric Chetwynd DS/UD (703) 235-9092	Lawrence C. Posner (202) 833-1040	Small Corporation

DURATION

February 15, 1979 through February 14, 1981

AID EXPERIENCE

Work under this IQC includes potential for agro-industry sales to Colombia, project design and evaluation seminar (Lebanon), Atlantic basin loan project development (Costa Rica) and others.

This company has done extensive AID contract work since its inception ten years ago with 16 contracts on file. Among these are training of trainees in management (Ghana, Egypt and other countries), disaster preparedness seminars, project identification development and assessment (Africa), PPT system (Mali), RD data and analysis methods, Thailand design and evaluation SOP, PL-480 Food for Peace evaluations (see page 142), DIS pilot test AID/W and DIS data summary, rural development design and evaluation services (see page 157) and others.

2nd Edition
July 1979

VI - UNIFORM PROCEDURES FOR THE ISSUANCE OF IQC WORK ORDERS

1. The requiring office (which includes a Mission and any AID/W office acting on behalf of a Mission) shall prepare a PIO/T in the specified format which will be approved in accordance with the procedures of the parent bureau. AID/W requiring officers are encouraged to review draft PIO/Ts with the coordinating technical officers, and with the contracting officer.

2. The requiring officer, consulting with the coordinating technical officer, when appropriate, will identify an IQC contractor for recommendation to the contracting officer. The requiring officer will, in making his or her recommendation to the contracting officer, seek to ensure that:

   -- all minimums are ordered on a timely basis;

   -- the maximum in any one contract is not exceeded;

   -- small business and minority IQC contractors receive a fair share of the work;

   -- to the extent practicable, the overall work assignments of the IQC contractors in each sector are roughly equal in value.

   To assist the requiring officer, the coordinating technical officer will have available for review:

   -- the technical proposal submitted by each contractor in the competition leading to award of the IQC;

   -- the technical evaluation board's evaluation of each contractor's technical proposal;

   -- a brief description of the specialties of each contractor;

   -- copies of contractor final reports under prior work orders;

   -- copies of prior work orders;

   -- copies of applicable Contractor Performance Evaluation Report, AID Form 1420-43 (4-75);

   -- an indication of the contractor's minority or small business status;

   -- copy of the latest OM/SD/SUP issued Monthly IQC Usage Report.

Requiring officers are encouraged to use all of these tools in the process of identifying a contractor to recommend to the contracting officer. Additionally, requiring officers and/or coordinating technical officers are encouraged to make informal contact with technical sector IQC contractors pertaining to staff availability before recommending a specific contractor to the contracting officer; however, the requiring officer and/or the coordinating technical officer will not request a proposal from any of the contractors. The recommended contractor should have direct and immediate access to the resources needed to provide the required services. Special justification will be required if more than half of the recommended contractor's level of effort is to be provided by individuals for whom the contractor did not submit biographical information in its proposal for the IQC.

In no case will an AID employee convey to a prospective contractor that the placement of an order with the contractor is conditioned upon the contractor's utilization of an individual or individuals who have not been initially located and identified by the contractor.

If the contractor intends to utilize on the work order (as employee or consultant) any individual who was not included among those for whom it submitted biographical information in its proposal for the IQC, the contractor must certify in its proposal for the work order that the individual was initially located and identified by the contractor.

3. The requiring officer will send a signed covering memorandum to the contracting officer which shall:

   -- recommend a specific contractor (and contract) for issuance of the work order;

   -- identify the PIO/T funding source (i.e., AID/W or Mission) project manager who will administratively approve contractor voucher requests for payment;

   -- contain a statement that to the best of the requiring officer's knowledge, "the required services are not a fragmentation of a known long-term requirement for the services of the recommended contractor";

   -- contain a statement that to the best of the requiring officer's knowledge, "no AID direct hire employee or other individual resources such as experts and consultants or personal services contractors are available which can properly be used to perform the required services."

-- contain a statement that to the best of the requiring officer's knowledge, "no AID employee has suggested to the contractor that the placement of an order is conditioned upon the contractor's utilization of an individual or individuals not originally located and identified by the contractor;"

-- indicate the number of days between the date of the memorandum and the date the requested services should start. (Two weeks should normally be allowed the contracting officer to issue the work order. The contractor may require additional time to mobilize and start work).

4. The requiring officer will forward the PIO/T and covering memorandum to CM/SD/SUP for logging. THEY SHOULD BE HAND DELIVERED IF TIME IS OF THE ESSENCE. An information copy shall be sent to the coordinating technical officer.

5. The contracting officer will review the request to determine:

a. If the work is appropriate for issuance of a work order. Specifically, the contracting officer must be satisfied that the work is:

-- short-term (generally not to exceed 90 to 120 calendar days);

-- required on a quick response basis;

-- not a fragmentation of a known requirement which could be contracted for on a long-term basis.

If the contracting officer is not satisfied that these conditions have been met, he will inform the requiring officer immediately by phone - to be confirmed in writing, if requested by the requiring officer - when the PIO/T is returned. The requiring officer may request reconsideration by the contracting officer.

b. If the recommended contractor is appropriate. Specifically, the contracting officer will confirm that:

-- all minimums are ordered on a timely basis;

-- the maximum in any one contract is not exceeded without justification;

-- small business and minority IQC contractors receive a fair share of the work;

-- reasonable efforts were made by the requiring officer to locate an IQC contractor from among those in the sector who have received less than the average value of the work previously placed in the sector.

6. If the IQC mode and the recommended contractor and contract are accepted by the contracting officer, he or she will request a proposal from the contractor (see Attachment C). If time is of the essence, the contracting officer will arrange hand pick-up and delivery or telecopy transmission of the request for proposal.

7. Upon receipt of a proposal, the contracting officer will negotiate a work order and, after obtaining the written concurrence of the requiring officer, execute the work order (see Attachment D).

8. THE REQUIRING OFFICER IS RESPONSIBLE FOR NOTIFYING MISSIONS OF THE PROPOSED ARRIVALS OF ALL CONTRACTOR PERSONNEL, AND FOR GIVING WRITTEN APPROVAL TO THE CONTRACTOR FOR ALL INTERNATIONAL TRAVEL.

9. The contracting officer will send a cable (see Attachment E) to the funding Mission confirming that the work order has been executed.

10. The contracting officer will forward copies of all work orders to all AID Missions in which work will be performed (see Attachment F), and to the coordinating technical officer.

11. Upon receipt of his or her copy of a work order, the coordinating technical officer will send a Contractor Performance Evaluation Report, AID Form 1420-43 (4-75), to the Mission project manager. This will be transmitted by a personal letter requesting that the evaluation report be completed and returned within one (1) week after final departure of the contractor's team. The letter will also encourage the project manager to make a candid and complete report on contractor performance in the field. These reports will enable the technical coordinating office to have first hand information available to assess a specific contractor's field performance capabilities in terms of future usage. MISSION PROJECT MANAGERS ARE REQUESTED TO RETURN THEIR COMPLETED EVALUATION REPORTS DIRECTLY TO THE COORDINATING TECHNICAL OFFICERS for distribution to the appropriate AID/W regional or other bureau offices, and to the contracting officer.

12. When the period of a work order must be extended, or additional funding is required to complete the work, the requiring officer shall forward a PIO/T amendment to the contracting officer TOGETHER WITH A MEMORANDUM OF JUSTIFICATION WHICH WILL INCLUDE A STATEMENT OF STEPS TAKEN OR TO BE TAKEN TO PRECLUDE A RECURRENCE OF THE NEED FOR FURTHER AMENDMENT OF THE WORK ORDER.

ATTACHMENT A

AID 1350-1
(10-79)

PIO/T

UNITED STATES INTERNATIONAL DEVELOPMENT COOPERATION AGENCY
AGENCY FOR
INTERNATIONAL DEVELOPMENT

PROJECT IMPLEMENTATION ORDER/TECHNICAL SERVICES

1. Cooperating Country

Page 1 of Pages

2. PIO/T No.

3. ☐ Original or Amendment No. _____

4. Project/Activity No. and Title

DISTRIBUTION

5. Appropriation Symbol

6. Allotment Symbol and Charge

7. Obligation Status
☐ Administrative Reservation ☐ Implementing Document

8. Project Assistance Completion Date (Mo., Day, Yr.)

9. Authorized Agent

10 This PIO/T is in full conformance with PRO/AG
_____ Date _____

11a. Type of Action and Governing AID Handbook
☐ AID Contract (HB 14) ☐ PASA/RSSA (HB 12) ☐ AID Grant (HB 13) ☐ Other

11b. Contract/Grant/PASA/RSSA Reference Number (If this is an Amendment)

12. Estimated Financing (A detailed budget in support of column (2) is attached as attachment no. _____)

		(1) Previous Total	(2) Increase	(3) Decrease	(4) Total to Date
Maximum AID Financing	A. Dollars				
	B. U.S.-Owned Local Currency				

13. Mission References

14a. Instructions to Authorized Agent

Negotiate work order under Indefinite Quantity Contract for services described herein.

14b. Address of Voucher Paying Office

15. Clearances—Include typed name, office symbol, telephone number and date for all clearances.

A. The project officer certifies that the specifications in the statement of work are technically adequate — Phone No. / Date

B. The statement of work lies within the purview of the initiating and approved agency programs — Date

C. — Date

D. Funds for the services requested are available

E. — Date

16. For the cooperating country: The terms and conditions set forth herein are hereby agreed to

Signature _____ Date _____

Title

17. For the Agency for International Development

Signature _____ Date _____

Title

ATTACHMENT A

BACKGROUND

This paragraph should contain enough information to enable the proposed contractor to understand the context in which the work is required and will be undertaken.

ARTICLE I - TITLE

The title is used for identification purposes only.

ARTICLE II - OBJECTIVE

It is important that the objective be for work order, not a larger project of which the work order is a part. When the Contractor is to supply one member of a team, the objective of the work order would be something like ... "To provide technical guidance in the field of _____ to a team which shall _____ ".

ARTICLE III - STATEMENT OF WORK

Often it is useful to use "general" and "specific" headings. Do not include in the statement of work:

- Background material.
- What support, assistance, etc. is to be furnished to the contractor.
- The submission of reports and other written items prepared by the contractor.
- Qualifications of team members.

ARTICLE IV - REPORTS

The report section should cover all items to be submitted by the contractor. It should indicate if AID requires submission of a draft. It should indicate for finals (and drafts if appropriate) when, to whom, and in how many copies each item accepts responsibility for the final report; the final version of the report should normally be submitted by the contractor's home office -- not by the contractor's field team.

ARTICLE V - RELATIONSHIPS AND RESPONSIBILITIES

You should be careful not to split the technical directions function. The contractor can not comply with two, often conflicting sets of directions. Also, institutional contractor's personnel can not by law be subject to the supervision of Government employees.

ATTACHMENT A

ARTICLE VI - TERM OF PERFORMANCE

Calendar period of performance.

ARTICLE VII - WORK DAYS ORDERED

The technical office must project the category of specialist and the number of days required for each specialist. This item will not appear in the request for proposal. It will be used to judge the reasonableness of the work days proposed by the contractor. The work order will contain the negotiated ceiling/maximum work days ordered for each labor category.

ARTICLE VIII - A.I.D. ILLUSTRATIVE BUDGET

This is the Government's independent estimate. It must contain a detailed breakdown of the budget. It will not be included in the request for proposals but will be utilized to judge the reasonableness of the budget proposed by the contractor.

ARTICLE IX - _____

Include the following, as appropriate:

- DUTY POST
- LANGUAGE REQUIREMENTS AND OTHER REQUIRED QUALIFICATIONS
  Will assume none if not stated differently.
- ACCESS TO CLASSIFIED INFORMATION
  Will assume none if not stated differently.
- LOGISTIC SUPPORT
  Should detail all support to be given to the contractor, including material to review, in kind services to be provided by Missions and host governments, etc.

  If the host government is to provide services or goods, the language should be precise. For example, differentiate between "will provide" and "will provide, if available".

ATTACHMENT B

M E M O R A N D U M

TO: SER/CM/SOD/PDC, Mr. Edward H. Thomas
or
SER/CM/COD/OTR, Mr. L. E. Stanfield
(Select appropriate individual

FROM: _____, _____ (Please Sign)
(Office Symbol) (Name)

SUBJECT: REQUEST AND RECOMMENDATIONS FOR ISSUANCE OF WORK ORDER

I recommend that you negotiate a Work Order under Indefinite Quantity Contract (IQC) No. _____ with _____ for the services in the attached PIO/T No. _____.

This is an AID/W funded PIO/T. The AID/W project manager who will administratively approve contractor voucher requests for payment is _____.

- or -

This is a Mission funded PIO/T. The Mission project manager who will administratively approve contractor voucher requests for payment is _____.

I certify that to the best of my knowledge:

- The required services are not a fragmentation of a known long-term requirement for the services of the recommended Contractor and that such services do not unnecessarily duplicate any previously performed work.
- No AID direct hire employee or other individual resources such as experts and consultants or personal services contractors are available which can properly be used to perform the required services.
- No AID employee has suggested to the Contractor that the placement of an order is conditioned upon the Contractor's utilization of an individual or individuals not initially located and identified by the Contractor.

Informal contacts indicate that the Contractor will propose the following individuals (please list name and position):

_____, _____ _____, _____
_____, _____ _____, _____
_____, _____ _____, _____

ATTACHMENT B

The person in this office to be contacted concerning this request is:

_____
(Name)

_____
(Address)

_____
(Phone)

The alternate is:

_____
(Name)

_____
(Address)

_____
(Phone)

The services required should start _____ days from the date of this memorandum.

* * *

Attachment: P.IO/T

cc: Coordinating Technical Officer _____ (Office Symbol), _____ (Name)

* = See Attachment B of the IQC Procedures for appropriate Coordinating Technical Officers.

ATTACHMENT C

_____
(Date)

_____
(Name)

_____
(Address)

_____

SUBJECT: _____

Dear _____:

Enclosed hereto is a scope of work and other supporting information relating to a proposed _____. You are hereby requested to provide to this office at the earliest possible date a proposal for accomplishing this work under a work order to be issued under Indefinite Quantity Contract No. _____. Your proposal should contain as a minimum:

- A proposed time schedule.
- Biographical data for proposal personnel.
- Relationship to organization of proposed personnel (if not included in your original proposal) including statements that each of the proposed personnel is a full-time employee of your organization, an intermittent employee participating or not participating pro-rata in all employee benefits, or a consultant employed only intermittently by your organization and not eligible to participate in your organization's benefit program.
- A statement that all individuals proposed were initially located and identified by the contractor.
- Salary history for all proposed personnel for prior two years, also listing the appropriate position category title as noted in Attachment B of the contract.
- Certification of salary for all proposed personnel in the form:

  I/We certify that the fixed daily rates proposed herein are based on actual salaries or fees which the proposed employees/ consultants will receive for each day of services covered by this proposal.

_____
(Signed)

_____
(Date)

ATTACHMENT C

- Detailed level of effort projections. Must have separate line item for each individual proposed, ceiling/maximum work days for each labor category will be negotiated and established in the work order.

- Detailed budget.

- Any proposed changes to Enclosure A hereto.

- Minority and Women Representation on Overseas Team Agreement.

Any technical questions concerning this request for proposal should be addressed to _____, Office of _____, Bureau of _____. Questions of a contractural nature should be addressed to the cognizant negotiator, _____, at (703) 235-1366, -1369, or -1399.

Sincerely yours,

Contracting Officer
Office of Contract Management
Bureau of Management Services

Enclosures: as stated, h/w

cc: Project Manager
Coordinating Technical Office

ATTACHMENT C
ENCLOSURE - A

BACKGROUND
(From PIO/T)

ARTICLE I	-	TITLE (From PIO/T)
ARTICLE II	-	OBJECTIVE (From PIO/T)
ARTICLE III	-	STATEMENT OF WORK (From PIO/T)
ARTICLE IV	-	REPORTS (From PIO/T)
ARTICLE V	-	RELATIONSHIPS AND RESPONSIBILITIES (From PIO/t)
ARTICLE VI	-	TERM OF PERFORMANCE (From PIO/T)
ARTICLE VII	-	CEILING/MAXIMUM WORK DAY ORDERED
ARTICLE VIII	-	BUDGET AND CEILING AMOUNT
ARTICLE IX	-	USE OF GOVERNMENT FACILITIES OR PERSONNEL
ARTICLE X	-	. . . . *

* = (Duty Post, Language Requirements, Access to Classified Material and Logistics Support, as required)

ATTACHMENT D

UNITED STATES OF AMERICA
AGENCY FOR INTERNATIONAL DEVELOPMENT

1. Country of performance _____

2. Mark one and insert appropriate numbers:
- ☐ Indefinite Quantity Contract No. _____, Work Order No._____
- ☐ Requirements Contract No. _____, Delivery Order No._____
- ☐ Basic Ordering Agreement No. _____, Task Order No._____

NEGOTIATED PURSUANT TO THE FOREIGN ASSISTANCE ACT OF 1961, AS AMENDED, AND EXECUTIVE ORDER 11223

3. CONTRACTOR (Name and Address):	4. CONTRACTING OFFICE (Name and Address):
5. PROJECT OFFICE (Name and Address):	6. SUBMIT VOUCHERS TO (Office Name and Address):
7. EFFECTIVE DATE:	8. COMPLETION DATE:

9. ACCOUNTING AND APPROPRIATION DATA (Insert appropriate numbers):
Ceiling Amount: _____
Amount Obligated: _____ PIO/T No.: _____
Appropriation No. _____ Allotment No.: _____

10. The United States of America, represented by the Contracting Officer signing this Order, and the Contractor agree that: (a) this Order is issued pursuant to the Contract or Agreement specified in Block 2 above and (b) the entire Contract between the parties hereto consist of this Order and the Contract or Agreement specified in Block 2 above.

11a. NAME OF CONTRACTOR:	11b. UNITED STATES OF AMERICA AGENCY FOR INTERNATIONAL DEVELOPMENT
BY (Signature of authorized individual):	BY (Signature of Contracting Officer):
TYPED OR PRINTED NAME:	TYPED OR PRINTED NAME:
TITLE:	TITLE: CONTRACTING OFFICER
DATE:	DATE:

Temp. Form (1/78)

ATTACHMENT D

SCHEDULE

ARTICLE I - TITLE

(Same as PIO/T and RFP.)

ARTICLE II - OBJECTIVE

(Same as PIO/T and RFP.)

ARTICLE III - STATEMENT OF WORK

(Same as PIO/T and RFP as modified during negotiations and approved by project manager.)

ARTICLE IV - REPORTS

(Same as PIO/T and RFP as modified during negotiations and approved by project manager.)

ARTICLE V - RELATIONSHIPS AND RESPONSIBILITIES

(Same as PIO/T and RFP.)

ARTICLE VI - TERM OF PERFORMANCE

(Same as PIO/T and RFP as modified during negotiations and approved by project manager.)

ARTICLE VII - CEILING/MAXIMUM WORK DAY ORDERED

(As negotiated based upon proposal, PIO/T and approved by the project manager.)

ARTICLE VIII - BUDGET AND CEILING AMOUNT

(As negotiated based upon proposal, PIO/T and approved by the project manager.)

The ceiling set forth above is for the performance of the work set forth in this work order in the time period specified. Subject to the General Provisions clause entitled "Payment" paragraphs (d) and (e), the Contractor shall not exceed the ceiling set forth above. Notwithstanding the clause in the contract schedule entitled "Technical Directions", the Contractor shall not incur any expenses which will result in the exceeding of the ceiling amount nor perform any services which would exceed the number of work days at the daily rates for the personnel categories specified in the work order, change the scope of work or extend the period of performance without a fully executed amendment.

ATTACHMENT D

ARTICLE IX - USE OF GOVERNMENT FACILITIES OR PERSONNEL

A. The Contractor and any employee or consultant of the Contractor is prohibited from using U.S. Government facilities (such as office space or equipment) or U.S. Government clerical or technical personnel in the performance of the services specified in the Contract, unless the use of Government facilities or personnel is specifically authorized in the Contract, or is authorized in advance, in writing, by the Contracting Officer.

B. If at any time it is determined that the Contractor, or any of its employees or consultants have used U.S. Government facilities or personnel without authorization either in the Contract itself, or in advance, in writing, by the Contracting Officer, then the amount payable under the Contract shall be reduced by an amount equal to the value of the U.S. Government facilities or personnel used by the Contractor, as determined by the Contracting Officer.

C. If the parties fail to agree on an adjustment made pursuant to this clause, it shall be considered a "dispute" and shall be dealt with under the terms of the "Disputes" clause of the Contract.

ARTICLE X - . . . .

(Duty Post, Access to Classified Information, Logistic Support, etc.)

ATTACHMENT E

CABLE

UNCLASSIFIED

ROUTINE

E.O. 11652: N/A

TAGS:

SUBJECT: Notification of Contract Execution

Contract No.:
Work Order No.:
Amendment No.:
Signature and Effective Date:
Completion Date:
PIO/T No.:
Project No.:
Project Title:
Cumulative Total:
Contractor:

ATTACHMENT F

Date

ROUTING AND TRANSMITTAL SLIP

TO: (Name, office symbol, room number, building, Agency/Post)	Initials	Date
1.		
2.		
3.		
4.		
5.		

	Action		File		Note and Return
	Approval		For Clearance		Per Conversation
	As Requested		For Correction		Prepare Reply
	Circulate		For Your Information		See Me
	Comment		Investigate		Signature
	Coordination		Justify		

REMARKS

Attached are two copies of Work Order No. _____, under IQC Contract No. AID/SOD/PDC-C-_____, with _____.

One copy is for your files. The other copy should be forwarded to the Mission Project Officer along with:

- The forwarding letter signed by you.
- The "Contractor Performance Evaluation Report" which has been partially completed.

DO NOT use this form as a RECORD of approvals, concurrences, disposals, clearances, and similar actions

FROM: (Name, org. symbol, Agency/Post)	Room No.—Bldg.
Edward H. Thomas, CM/SOD/PDC	605 -- SA-14
	Phone No. x58380

5041-102

OPTIONAL FORM 41 (Rev. 7-76)
Prescribed by GSA
FPMR (41 CFR) 101-11.206

☆U.S.GPO 1978-0-261-647 3054

ATTACHMENT F

UNITED STATES INTERNATIONAL DEVELOPMENT COOPERATION AGENCY
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D.C. 20523

Enclosed is a copy of a new work order and a partially completed Contractor Performance Evaluation Report (CPER) for the work order. As the technical officer to this contract, I am writing to inform you of the importance that CPERs play in the Agency's management of Indefinite Quantity Contracts (IQCs).

The Bureau for Development Support has been assigned the task of serving as the central coordinating office in the collecting and disseminating of information relevant to IQC contractor capability and performance. Put very simply, the information we receive from you and your colleagues in the field should help to assure the Agency of quality work in the execution of IQC work orders.

In order to facilitate your cooperation, please note the following:

1. The enclosed CPER already has Section A filled out with the name of the contract firm - not the individual who is performing the work order - in box No. 1.

2. If the performance of the contractor has been generally satisfactory, then simply write in large, bold letters "SATISFACTORY" in the space provided under Section B-3. In this instance, it is not necessary to provide us with any further information other than your signature and date (Section C-1).

3. On the other hand, if the performance by the contractor has been either exceptionally good or exceptionally bad, then it should be described in some detail. In either instance, fill out Sections B-1 and B-3 completely.

4. In no case should you fill out Section B-2, which is why we have run a line through that entire section.

5. Please make your most informed judgment on the information you have in hand at the time that the contractor leaves the country. In almost all instances, this will preclude you from evaluating the performance based on having a copy of the final contractor's report. Your Regional Bureau will pick up the ball from there. So if the final report does make a difference, the Regional Bureau can reflect that information in its addendum to the CPER. Probably the key question for you to ask yourself is whether you would want the contractor to return to do further work for your mission. If your response is either "no way" or an enthusiastic "yes" then this deserves further documentation so that we can share this news with other missions/bureaus. This form of "management by exception" will provide us with the key information that we need to know while trying to save you time and effort as well (assuming that much of the work will fall under No. 2 above).

As soon as you have completed the CPER, please mail it to me at the address noted below. The fourth copy of the CPER is your file copy. I will assume the responsibility of circulating the CPER with your Regional Bureau for their comments.

Finally, if the work done by the IQC contractor at your mission is exceptional - either for better or for worse - then please be extremely candid in filling out Sections B-1 and B-3. You should understand that, if you follow the instructions above, the CPER will not be available to individuals outside the Agency under the principles of the Privacy Act. To the extent that a requestor seeks the document under the Freedom of Information Act, the Agency is entitled to withhold the recommendations, evaluations, and opinions contained therein.

Thank you for your anticipated cooperation. Hopefully, this recommended simplification of the CPER process will precipitate an ongoing communication between field missions and those AID/W offices associated with the management of IQCs. This dialogue is needed, is terribly overdue, and can't be done without your collaboration.

Sincerely yours,

VII - ALPHABETICAL INDEX LISTING OF IQC COMPANIES

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Ables, Schwartz, Haeckel & Silverblatt, Inc.
10 Kenmore Street
New York, N.Y. 10012 112

Academy for Educational Development
1414 - 22nd Street, N.W.
Washington, D.C. 20037 63

American Public Health Association
1015 - 18th Street, N.W.
Washington, D.C. 20036 108

Andrews Reproduction Center
905 Bonifant Street
Silver Spring, Md. 20901 145

A. L. Nellum and Associates, Inc.
1990 M Street, N.W.
Washington, D.C. 20036 22

Applied Solar Technology
1 Metropolitan Grove Road
Gaithersburg, Md. 20760 70

Applied Systems Institute, Inc.
Suite 301, 918 - 16th Street, N.W.
Washington, D.C. 20006 160

Arthur Young & Company
1025 Connecticut Avenue, N.W.
Washington, D.C. 20036 16

Automated Management Systems, Inc.
Beltway Building
9301 Annapolis Road, Suite 305
Lanham, Md. 20801 71

Berger, Louis International, Inc.
(See Louis Berger International, Inc.)

Birch and Davis Associates, Inc.
1112 Spring Street
Silver Spring, Md. 20910 . . . . . 17, 125

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Bladen Lithographics, Inc.
9101 Gaither Road
Gaithersburg, Md. 20760 146

Booz-Allen & Hamilton, Inc.
4330 East-West Highway
Bethesda, Md. 20014 126

Burns and Roe, Inc.
185 Crossways Park Drive
Woodberry, Long Island, N.Y. 11797 72

C. E. Maguire, Inc.
1 Court Street
New Britain, Connecticut 06051 39

Charles T. Main International
Prudential Center
Boston, Mass. 02199 . . . . . 40, 73

CH2M Hill
200 S.W. Market Street
Portland, Oregon 97201 41

Chemonics Industries
1120 - 19th Street, N.W., Suite 605
Washington, D.C. 20036 23

Clapp and Mayne, Inc.
1606 Ponce de Leon Avenue
San Juan, Puerto Rico 00909 . . . . . 24, 113, 161

Community Systems Foundation
1130 Hill Street
Ann Arbor, Mich. 48104 132

Consortium for International Development
1301 East Highway 89, P.O. Box A
Logan, Utah 84321 25

Converse Ward Davis Dixon, Inc.
91 Roseland Avenue
Caldwell, N.J. 07006 42

Coopers & Lybrand
1800 - M Street, N.W.
Washington, D.C. 20036 18

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Costabile Associates
6511 Kraft Drive
Rockville, Md. 20852 120

Cresap, McCormick & Paget, Inc.
1776 - K Street, N.W.
Washington, D.C. 20006 127

Development Alternatives, Inc.
1823 Jefferson Place, N.W.
Washington, D.C., 20036 . . . . . 26, 151

Development and Resources Corporation
455 Capitol Mall
Sacramento, Calif. 95814 27

Development Associates, Inc.
2924 Columbia Pike
Arlington, Va. 22204 . . . . . 59, 64, 131, 140

Development Sciences, Inc.
P.O. Box 444
Sangamore, Massachusetts 02516 74

De Voy Collaborative
1749 Hobart Street, N.W.
Washington, D.C. 20009 114

Devres, Inc.
2426 Ontario Road, N.W.
Washington, D.C. 20009 . . . . . 28, 152

Dimpex Associates
60 East 42nd Street
New York, N.Y. 10017 . . . . . 29, 153

E. C. Corporation, The
575 Oakridge Turnpike, Suite 200
Oakridge, Tennessee 37830 75

Electronic Data Systems
2550 M Street, N.W.
Washington, D.C. 20037 53

EMAY, Inc. (formerly Mariscal & Co.)
P.O. Box 955
McLean, Va. 22102 128

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Engineering Consultants, Inc.
7935 E. Prentice Bldg., 40 West
Denver, Colorado 80111 30

Environment Consultants, Inc.
14235 Proton Road
Dallas, Texas 75420 83

Evaluation Technologies, Inc.
2020 N. 14th Street
Arlington, Va. 22201 54

Executive Management Services, Inc.
1124 N. Highland Street, Suite 407
Arlington, Va. 22201 19

Experience, Inc.
1725 K Street, N.W. Suite 312
Washington, D.C. 20006 . . . . . 31, 90, 154

Family Health Care, Inc.
1211 Connecticut Ave., N.W., Suite 710
Washington, D.C. 20036 99

Georgia Technical Research Institute
Georgia Institute of Technology
Office of Contract Management - International Development
Atlanta, Ga. 30332 . . . . . 76, 96

Goodway Graphics of Virginia, Inc.
6628 Electronic Drive
Springfield, Va. 22151 147

Gordian Associates
1919 Pennsylvania Avenue N.W., Suite 405
Washington, D.C., 20006 77

Group Operations, Inc.
20333 K. Street, N.W., Suite 305
Washington, D.C. 20006 55

Group Seven Associates, Inc.
815 King Street
Alexandria, Va. 22314 65

Harza Engineering Co
150 South Wacker Drive
Chicago, Ill. 60606 84

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Herner and Company
2100 M Street, N.W.
Washington, D.C. 20037 121

Inlingua Schools of Languages
1800 K Street, N.W., Suite 714
Washington, D.C. 20006 93

Insect Control & Research, Inc.
1330 Dillon Heights Avenue
Baltimore, Md. 21228 109

Institute for Services to Education
2001 S Street, N.W.
Washington, D.C. 20009 66

Inter-American Development Institute
1789 Columbia Road, N.W.
Washington, D.C. 20009 155

International Center for Language Studies
1346 Connecticut Avenue, N.W., Suite 1200
Washington, D.C. 20036 94

International Energy Association
600 New Hampshire Avenue, N.W., Suite 600
Washington, D.C. 20037 78

International Science & Technology Institute, Inc.
1129 - 20th Street, N.W.
Washington, D.C. 20036 . . . . . 85, 141

JRB Associates
8400 Westpark Drive
McLean, Va. 22102 86

Jorgensen, Roy Associates, Inc.
(see Roy Jorgensen Associates, Inc.)

Koba Associates, Inc.
2001 S Street, N.W.
Washington, D.C. 20009 122

Latin American Development Corporation
P.O. Box 1436
North Miami, Fla. 33161 115

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Littlejohn, Roy and Associates, Inc.
(see Roy Littlejohn and Associates, Inc.

Louis Berger International, Inc.
100 Halstad Street
East Orange, N.J. 07019 . . . . . 43, 116, 77

Main, Chas. T. International
(see Charles T. Main International)

Management Sciences for Health
141 Tremont Street
Boston, Mass. 02111 100

Manoff International, Inc.
2080 L Street, N.W.
Washington, D.C. 20036 134

Mathtech, Inc.
2220 Parklake Dr., S.E.
Atlanta, Georgia 30345 87

McArdle Printing Company
1140 East West Highway
Silver Spring, Md. 20910 148

McManis Associates, Inc.
1201 Connecticut Avenue, N.W.
Washington, D.C. 20036 129

Medical Services Consultants, Inc.
2420 Wilson Blvd., Suite 100
Arlington, Va. 22201 . . . . . 91, 110, 135

Meta Metrics, Inc.
3804 Legation St., N.W.
Washington, D.C. 20015 . . . . . 97, 105

Miralles Associates, Inc
825 Colorado Blvd., Suite 241
Los Angeles, CA. 90041 44

Morrison - Maierle, Inc.
910 Helena Avenue,
Helena, Montana 59601 45

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Multinational Agribusiness Systems, Inc.
1725 K Street, N.W.
Washington, D.C. 20006 . . . . . 32, 60, 156

Nathan, Robert R. Associates, Inc.
(see Robert R. Nathan Associates, Inc.)

National Water Well Association
500 West Wilson Bridge Road
Worthington, Ohio 43084 106

Nellum, A.L. and Associates, Inc.
(see A. L. Nellum and Associates, Inc.)

One America, Inc.
1625 I Street, N.W., Suite 719
Washington, D.C. 20006 101

Onyx Corporation, The
P.O. Box 1774
Atlanta, Ga. 30301 33

Pacific Consultants, Inc.
2020 K Street, N.W., Suite 410
Washington, D.C. 20006 34

PADCO, Inc. (Planning and Development
Collaborative International)
1834 Jefferson Street, N.W.
Washington, D.C. 20036 162

Peat, Marwick, Mitchell & Co.
1990 K Street, N.W.
Washington, D.C. 20006 20

Pinkerton Computer Consultants, Inc.
5881 Leesburg Pike
Falls Church, Va. 20041 56

Planning Research Corporation Energy Analysis
245 Park Avenue
New York, N.Y. 10017 80

Polytech Inc.
1836 Euclid Avenue
Cleveland, Ohio 44115 79

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Poynor International, Inc.
912 Thayer Avenue
Silver Spring, Md. 20910 136

PRC Energy Analysis
(A Division of Planning Research Corporation)
7600 Old Spring House Road
McClean, Va. 22102 80

Practical Concepts, Inc.
1730 Rhode Island Ave., N.W.
Washington, D.C. 20036 . . . . . 142, 157, 163

Pratt, Richard T., Associates, Inc.
(See Richard T. Pratt Associates, Inc.)

Pro-Lysts, Inc. (Professional Analysts)
University Station Box 3761
Eugene, Oregon 97403 88

Public Administration Service
1776 Massachusetts Ave., N.W.
Washington, D.C. 20036 35

Resources Development Associates
P.O. Box 239
Los Altos, Calif. 94022 36

Richard T. Pratt Associates, Inc.
P.O. Box 8334
Salt Lake City, Utah 84108 117

Robert R. Nathan Associates, Inc.
1200 - 18th Street, N.W.
Washington, D.C. 20036 37

Roy Jorgensen Associates, Inc.
P.O. Box 3310
Gaithersburg, Md. 20760 46

Roy Littlejohn and Associates, Inc.
1328 New York Avenue, N.W.
Washington, D.C. 20005 67

Rivkin Associates, Inc.
2900 M Street, N.W.
Washington, D.C. 20007 118

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Scien-Tech Communications, Inc.
2269 Lewis Avenue
Rockville, Md. 20851 149

Science Management Corp.
1120 Connecticut Ave., N.W., Suite 200
Washington, D.C. 20036 130

SECON, Inc.
7401 Wisconsin Avenue
Bethesda, Md. 20014 102

Sheladia Associates, Inc.
3833 - 34th Street
Mt. Raines, Md. 20822 47

Stanley Consultants
1725 Eye Street, N.W. #702
Washington, D.C. 20006 48

Systematics General Corporation
2911 Telestar Court
Falls Church, Va. 22042 143

Systems & Applied Science Corporation
6811 Kenilworth Avenue,
Riverdale, Md. 20840 57

Teleconsult, Inc.
2555 M Street, N.W.
Washington, D.C. 20037 49

Transcentury Corporation
1789 Columbia Road, N.W.
Washington, D.C. 20009 137

Triton Corporation
1325 1/2 Wisconsin Avenue, N.W.
Washington, D.C. 20007 61

United Engineers
30 South 17th Street, P.O. Box 8223
Philadelphis, Penn. 19101 81

VVKR Partnership
720 N. Saint Asaph Street
Alexandria, Va. 22314 50

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Virginia State College
Bureau of Economic Research and Development
Petersburg, Va. 23803 158

Warner-Eddison Associates, Inc.
186 Alewife Brook Parkway
Cambridge, Mass. 02138 123

Westinghouse Electric Corporation - Health Systems
P.O. Box 866
Columbia, Md. 21044 103

Williams Brothers Process Service, Inc.
6600 South Yale Avenue
Tulsa, Okla. 74136 51

World Education
1414 - 6th Avenue
New York, N.Y. 10019 68

Young, Arthur & Company
(see Arthur Young & Company)

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AGENCY FOR INTERNATIONAL DEVELOPMENT (AID)

WASHINGTON, D.C. 20523 U.S.A.